ENR THE TOP 600

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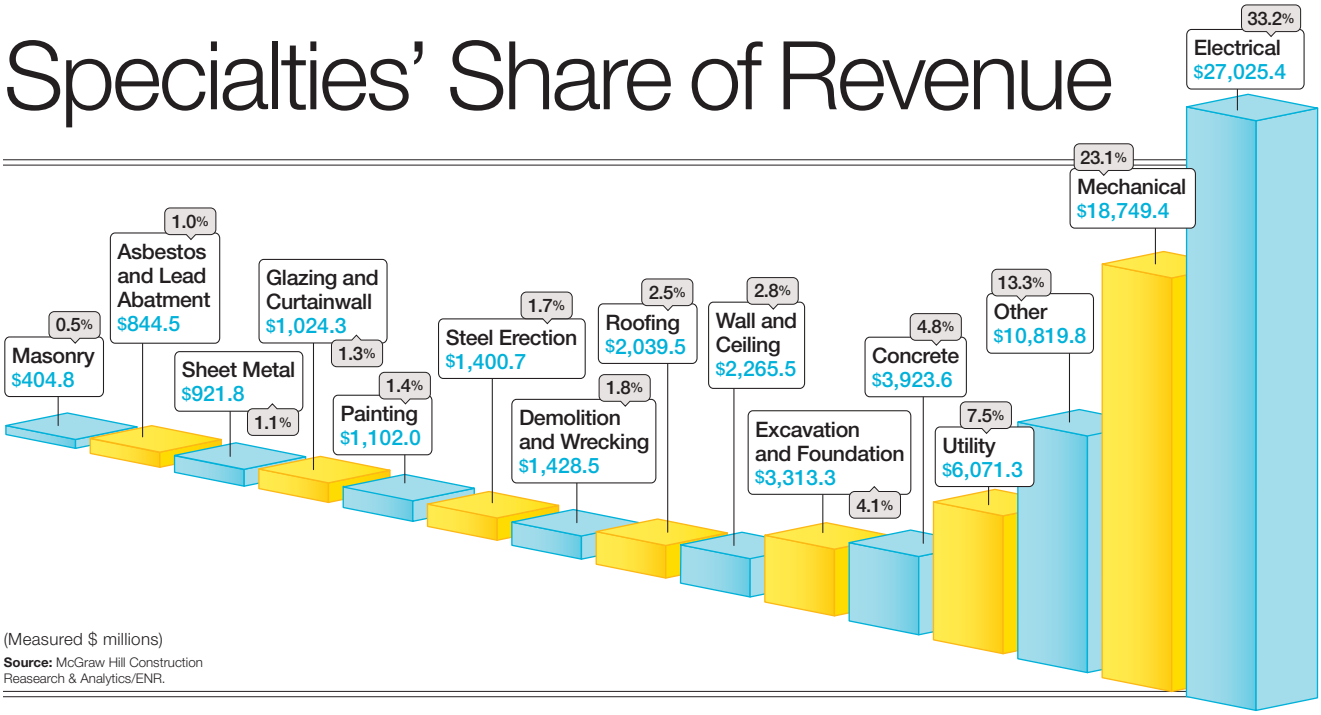
HEAVY LIFT
Barnhart Crane & Rigging Co. uses a Demag CC 1800 to lift a new diesel hydro-treater into place at a refinery in the Northwest.

PHOTO CREDIT: BARNHART CRANE & RIGGING CO.

Uncertainty Clouds Recovery

Specialty contractors finally see signs of growth in their markets but worry politics may derail the recovery By Gary J. Tulacz

Specialties' Share of Revenue



(Measured $ millions)

Source: McGraw Hill Construction Reasearch & Analytics/ENR.

Just when you thought you were in the clear, they pull you back in—this is how many specialty contractors and subcontractors are feeling. Just as key markets were picking up and firms were thinking of the recession as a memory, October hit, ushering in federal budget battles, debt-limit standoffs, political gridlock and more regulatory uncertainty, giving clients pause. Specialty contractors can only speculate on how the markets, and their businesses, will fare during what has come to be called the silly season in Congress.

Still, signs of a market turnaround are evident for many large firms. Revenues are up, and, generally, markets are returning to health. This upswing can be seen in the results of this year's ENR Top 600 Specialty Contractors list. As a group, the Top 600 cleared revenue of $81.33 billion in 2012, up 12.7% from $72.14 billion in 2011. However, last year's revenue is still down 6.6% from 2008's mark of $87.07 billion.

Another positive sign for large specialty contractors is that, of the 519 firms on the list this year that also completed surveys last year, 348 (67.1%) had revenue increases from 2011 to 2012, while only 32.2% saw lower revenue in 2012. This is comparable to last year, when 66.6% of the Top 600 firms had increased revenue in 2011 from 2010, while, coincidentally, 32.2% had revenue declines.

The federal shutdown of Oct. 1 gave many specialty contractors cause for concern. Most say they have not felt any immediate impact. "The only effect is the shutdown of E-Verifying of new employees. We cannot access the site as it is closed," says James R. Verner Jr., CEO of Acousti Engineering Co. of Florida.

"I have been somewhat bearish when it comes to predicting a recovery, but I now think the market will finally turn around in 2014."

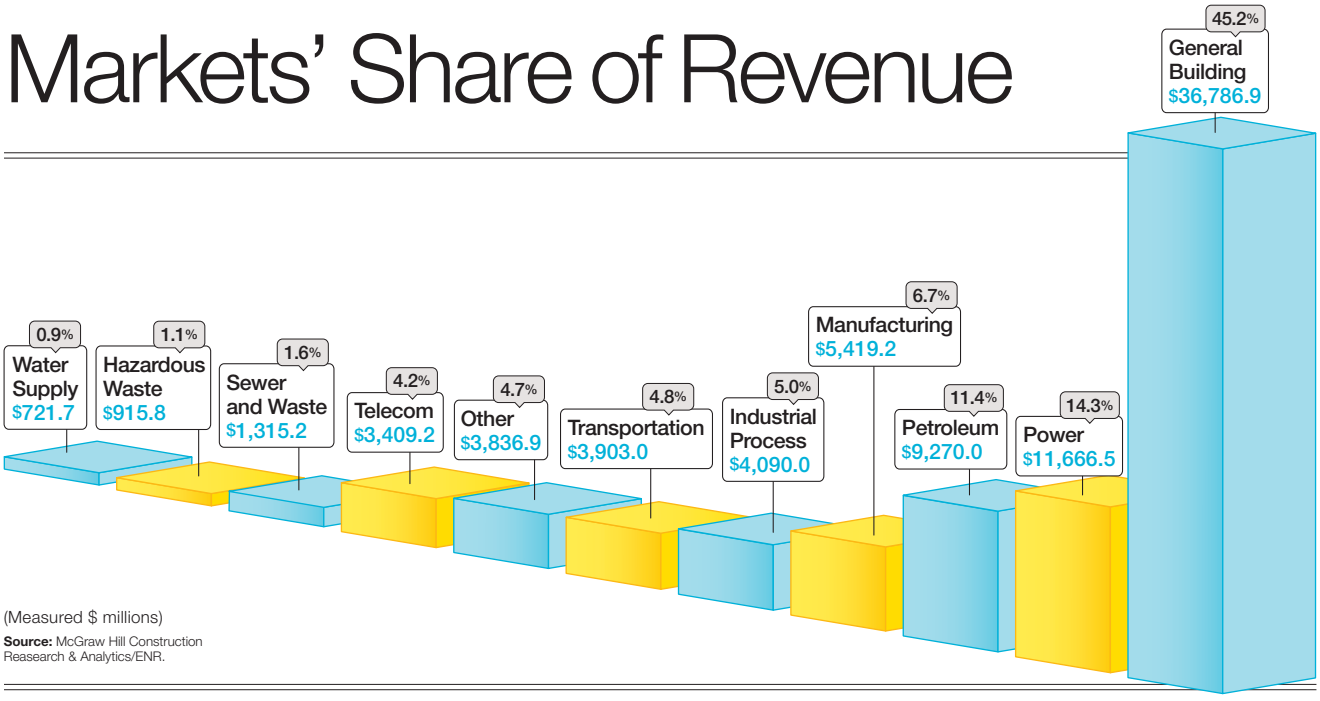
Anthony Guzzi, CEO, EMCOR Group

However, firms with extensive federal contracts have felt the impact. "Non-essential contract employees have been furloughed. Security-clearance process centers are closed, adding even more time to the clearance process. Several contracts have been issued stop-work orders," says Mark Crockett, vice president and co-owner of Crockett Facilities Services.

In the longer term, some specialty contractors fear that non-federal projects may be affected by a prolonged shutdown. "Shutdown by the government or debt-ceiling deadlock could be catastrophic to federal contractors, specifically, and the economy [as a] whole," says Dean Hoover, COO of Koontz Electric Co. "I can see, in the long term, the stopping of federal permits and license approval will stop or slow privately funded projects," adds Grady Saucier, senior vice president of MMR Group.

Some specialty contractors worry about the political gridlock in Washington. The prospect of a long-term budget fight is "shaking confidence in businesses that are willing to spend money. [They] may delay their work if they are concerned it may have an impact

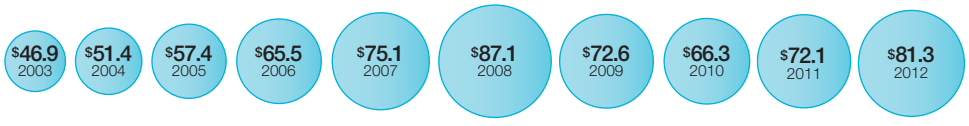
Markets' Share of Revenue



(Measured $ millions)

Source: McGraw Hill Construction Reasearch & Analytics/ENR.

Comparing the Past Decade's Specialty Contractor Revenue



Measured in $ billions

Source: McGraw Hill Construction Research & Analytics / ENR.

on their business," says Clayton Scharff, CEO of Sachs Electric Co. "Any long-term shutdown will have an impact on our economy as a whole, given its already fragile recovery," adds Dave Reginelli, CFO for TectaAmerica Corp.

Subcontractor frustrations over the stalemate in Washington are summed up by Jeff VanderLaan, CEO of Kent Cos. "As leaders in the construction industry, we're charged with building the structures that our communities need to grow over the long run. It's time for Congress to take a more constructive approach to building our future, as well," he says.

Growing Market

Despite the impact of the government shutdown on the U.S. economy and the construction market, most specialty contractors and subcontractors have seen a general increase in their markets. "Things are looking better, with the market up 5% to 8%," says John Grau, CEO of the National Electrical Contractors Association (NECA), Bethesda, Md. But, he says, "Some of our members are beginning to see an impact from federal sequestration, with some projects being delayed."

Many specialty contractors believe the market will continue to recover over the long term. "The [American Institute of Architects] monthly Architectural Billing Index has been up for the last 11 months, and we are beginning to see our proposal pipeline pick up a lot," says Charles Bacon, CEO of Limbach Facility Services. He says, for Limbach, proposals are up 96% over this time last year.

519
Firms on the list that sent in a survey in 2012

67.1%
Firms that increased revenue in 2012 from 2011

32.2%
Firms that had lower revenue in 2012 than in 2011

Many specialty contractors think things are getting better but say the recovery would be more robust if federal policies were more certain. "If we could get a coherent policy out of Washington, the economy would be growing at double the rate it is now," says Anthony Guzzi, CEO of EMCOR Group.

However, Guzzi is optimistic about the market. "The fundamentals are there. It is not just that we have a lot of pent-up demand and cheap gas. We also have cheap money, even with interest rates slowly moving up," he says. "I have been somewhat bearish when it comes to predicting a recovery, but I now think the market will finally turn around in 2014."

Guzzi has reason to be bullish. EMCOR on July 29 closed on its $455-million cash acquisition of Repcon-Strickland Inc., a LaPorte, Texas-based refinery turnaround-maintenance and industrial-service contractor. "We were already in the industrial services market with the acquisition of Ohmstede Ltd. in 2007, but this acquisition now makes us the biggest turnaround contractor on the Gulf Coast."

The industrial-and-petroleum market has taken off. Upstream companies are producing record quantities

of gas and oil, while midstream companies are expanding as fast as they can to deliver the gas and oil to the downstream businesses. And the downstream companies are building facilities to expeditiously deliver products to the market. For example, on Oct. 3, Chevron Phillips Chemical Co. gave the go-ahead to build a 1.5-million-metric-ton/year ethane cracker in Baytown, Texas, and two new polyethylene plants in Old Ocean, Texas. The cost of the projects is $6 billion.

Many specialty contractors have benefited from the oil-and-gas boom. "We have been in the oil-and-gas business since 2003. We are now becoming heavily involved with the shale midstream build-out. This is a niche market, and like all niche markets, it requires a lot of education—technical, safety and social," says Chris Jaskiewicz, president of VEC Inc.

Few firms have benefited from the oil-and-gas boom more than MMR Group. It doubled its 2011 revenue in 2012 thanks in part to its work on the Kearl oil-sands project, north of Fort McMurray, Canada, and the upgrade of the Valero refinery in St. Charles, La. "We have a perfect storm of low gas prices and high crude prices, which is a boon for the chemical businesses that use natural gas as a feed stock and for the oil companies that have oil reserves. MMR happens to be in a business that provides services across this spectrum," says Saucier.

Another contractor that has boosted its revenue is Quanta Services Inc. Part of the reason for its rapid growth was the 2010 acquisition of Valard Construction, Edmonton, one of Canada's largest power-line contractors. Valard recently won a 310-mile, 500-kV high-voltage direct-current transmission line between Edmonton and Calgary for ATCO Electric.

Quanta CEO James F. O'Neil says utilities increasingly are focusing on very large transmission and distribution programs, requiring large contractors. "Many of our customers are pursuing larger, increasingly complex capital infrastructure programs that require an equally complex contractor response. These customers are looking for a partner with the financial and technical resources to reduce the risks associated with these major projects," he says.

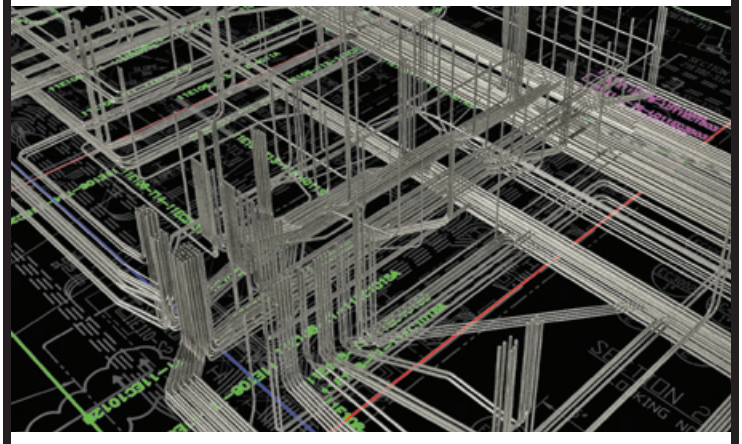
O'Neil says an example of this trend is the Texas Competitive Renewable Energy Zones transmission projects, which involve 10 developers contracting for construction of 2,400 miles of transmission line. These projects have placed a lot of demand on the region's labor pool over the past few years. Quanta fielded more than 1,000 employees under four different developers to construct approximately 1,000 miles of line and five substations, O'Neil says.

Not all specialty contractors work in bull markets, and they are using new strategies to expand their reach. For example, Southland Industries has been a mechanical contractor focused on design-build in the general building market, which has taken a hit since the downturn. "We used to respond to projects that were going design-build, but now we are becoming more proactive," says Ted Lynch, Southland's CEO.

Southland recently created Southland Engineering, using the parent firm's engineering capacity to provide stand-alone engineering services in the mechanical market. Lynch says this subsidiary provides a leg up in competing for design-build mechanical jobs and allows the firm to joint-venture on jobs outside its traditional geographic markets. "For example, we are partnering with John W. Danforth Co. on a mixed-use project in Buffalo, N.Y., where they provide the contracting and we provide the engineering and system support," Lynch says.

Building Information Modeling

VEC Takes BIM Underground



VEC Inc. **(No. 182)** worked on this building information model schematic for part of 300,000 ft of an underground concrete-embedded conduit system for the new Vallourec state-of-the-art pipe mill in Youngstown, Ohio.

"Things are looking better, with the market up 5% to 8%. But some of our members are beginning to see an impact from federal sequestration, with some projects being delayed."

John Grau, CEO, National Electrical Contractors Association

Still Scrambling

The larger subcontractors have managed to weather the weak market fairly well over the past five years. Every year, industry executives predict a major shakeout in the market, with firms expected to close shop or file for bankruptcy. Beyond a few failures, however, that has not been the case.

However, many specialty contractors say they see contractors scrambling to take any work at any price. "We have seen, since the beginning of the recession, a continuous influx of contractors that normally would

IMAGE COURTESY VEC INC.

#02 **QUANTA SERVICES** is building a 310-mile 500-kV high-voltage transmission line between Edmonton and Calgary in Canada.

The Top 600 Dialogue

How are your company's relationships with general contractors, suppliers and owners?

JAMES R. VERNER JR., CEO
ACOUSTI ENGINEERING CO. OF FLA.
Orlando, Fla.

The GCs for these past several years have acted like construction is up for sale, going through about every low-ball jackass in the stable. As an old friend says, "Son, you don't buy a jackass to run in the Kentucky Derby."

DAVE CRUMRINE, PRESIDENT
INTERSTATES CONSTRUCTION SERV.
Sioux Center, Iowa

We see a divide between GCs and CMs. One group understands the value-creating potential of working as a true team. The other pursues the lowest number from about anyone and will "enforce the contract" to slug out the job.

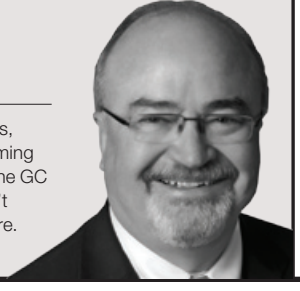
CHRIS JASKIEWICZ, PRESIDENT
VEC INC.
Girard, Ohio

We have an approved list of general contractors for whom we are willing to work. We approve and assess general contractors in the same way that we approve our own subcontractors.

CLAYTON SCHARFF, CEO
SACHS ELECTRIC CO.
St. Louis

Some [owners are] shifting financing to the contractors and subs with longer and slower payment terms. As the market improves, these owners will be the first ones to find it hard to attract contractors and subcontractors to bid.

STEVE BAKER, CEO
BAKERTRIANGLE
Dallas



I see more GCs becoming our competitors, convincing the owners that by self-performing drywall they can drive the schedule with the GC doing it on a fee basis. The owners haven't figured it out yet that it's costing them more.

What are your company's strategies for succeeding in an uncertain market?

BOBBY L. ALLFREY, COO
M&D MECHANICAL CONTRACTORS
Decatur, Ala.

You have to keep investing in the latest technology to improve both quality and productivity. It not only takes a lot of money ... but a lot of experience to realize what is good and what is not a good investment.

TIMOTHY M. DUNLAP, PRESIDENT
CENTIMARK CORP.
Canonsburg, Pa.

MyCentiMark.com, an online proprietary database, has allowed our customers to track their repair work and build both long-term operating and capital budgets. We also cross-sell additional services to our customers.

DARRELL GOSSETT, PRESIDENT
ERMCO
Indianapolis

We have worked on a number of joint ventures throughout the years, and this experience has helped us to expand our company. We are currently working with joint-venture partners in New Mexico, California, Ohio and New York.

TED LYNCH, CEO
SOUTHLAND INDUSTRIES
Garden Grove, Calif.

We began a transformation this year at Southland Industries to take advantage of the company's expertise in engineering and energy services, [launching] Southland Engineering and Southland Energy to meet market demand.

CHARLES BACON, CEO
LIMBACH FACILITY SERVICES LLC
Pittsburgh

We developed planning and modeling simulation software that allows us to go from design directly into fabrication, allowing a lot more prefabrication and cutting engineering, estimating and planning costs.

not bid on our type of work. These contractors are continuously entering and exiting our market," says Dave Eveland, CFO of Southern Contracting Co.

Eveland says many new competitors underbid in the hope of making up revenue on change orders and technical claims. He worries that future industry professionals will see this as an accepted business practice. "Our strategy to survive in this long-term recession has been to stay consistent in our estimating and construction methodology," he says.

The strain of weak markets and tight margins are beginning to take their toll. "Our specialty trade of curtain-wall contractors saw an impact during the downturn in our industry as [several of those large] contractors exited the market," says Brad Austin, president of Harmon. He says this shakeout has increased opportunities for those firms that are still in the market. But he is seeing more onerous contractual provisions on projects going forward.

Many contractors have decided the way to succeed is to be careful about the projects they bid on. "Many concrete contractors are fighting to survive after downturns in the construction industry. Our survival began with an important question: Why fight the price wars? Low price isn't a winning strategy for the long run," says Vanderlaan of Kent Cos.

For most contractors, the key to success is to avoid bad work and bad contracts. "Our competitive strategy not only involves smart decision-making. It also involves the restraint to say no to certain opportunities," says John Boncher, CEO of Cupertino Electric. He says it is easy to be blinded by the excitement of winning projects instead of focusing on whether the particular opportunity is a good fit from a strategic, customer or financial perspective.

Further, contractors say they have to be wise about pricing, selling value and being careful about who they work for. "If price is the only attribute that is considered, then we will all lose. It comes down to value," says Jeff Latture, senior vice president of Barnhart Crane & Rigging. He says contracts have become more difficult to manage, and the drive to recover losses on underbid work means more "end of contract" disputes or even failure to pay. "For us, it has meant that we have chosen to prequalify our markets and customers to avoid non-payment or default."

Many contractors are being proactive with their pricing strategies. "Best Contracting [Services] has involved its operation team in the pre-bid process," says COO Bob Mars. He says project managers and field superintendents are involved in developing the final bid price. "Their involvement has been critical to getting buy-in on productivity rates and actually meeting those productivity rates once a contract is awarded."

But some contractors are seeing a break in the low-bid mentality. "We are seeing clients looking for both the technical capability and workforce capacity to do projects, rather than letting everyone bid that is interested," says Dave Crumrine, president of Interstates Construction Services. He says customers still are getting competitive bids, but they also are getting the value they seek. "Clients are becoming much more interested and skilled in doing this kind of evaluation," he says.

Petroleum

Refining BP's Refinery

Sachs Electric Co. **(No. 66)** and Sargent Electric Co. **(No. 79)** joint-ventured to do the electrical installation, power, controls and other work on the BP Whiting Refinery Modernization project in Whiting, Ind.

PHOTO COURTESY SACHS ELECTRIC CO.

"Many of our customers are pursuing larger, increasingly complex capital infrastructure programs [and] are looking for a partner with the financial and technical resources to reduce the risks."

James F. O'Neil, CEO, Quanta Services Inc.

Subcontractor as Designer

The growing use of building information modeling and other design and communication tools has helped specialty contractors to improve efficiency. "BIM continues to have a significant impact on the construction process. MEP contractors are now being engaged during the design phase to produce full BIM models as the design is being advanced from schematic design to completed construction drawings," says Keith Bush, senior vice president of The Truland Group.

Bush says design responsibilities put pressure on electrical and other contractors that are scheduled to work later in the process. "We have to vigilantly monitor the progress of the trades ahead of us and have mitigation strategies in case our installation window is compressed."

The biggest trend for mechanical and electrical

contractors is the "increasing demand for integrated engineering design—MEP, particularly—coupled to long-term reliability, maintainability and availability," says Bill Dean, CEO of M.C. Dean Inc. He says integrated engineering design is placing increased demands on firms to be adept at machine-to-machine communications across diverse platforms.

A problem with BIM is that design responsibilities increasingly are being shifted to subcontractors. "Too many projects we see today reflect a hurry-up methodology, with the engineering being incomplete," says Bobby L. Allfrey, COO of M&D Mechanical Contractors. "This ends up with the tail wagging the dog and is a real burden to the contractor team."

Another problem with the growing use of BIM is the ability of the team to act as a team. A general contractor's or construction manager's leadership "is very important in leading a team of specialty contractors to execute in these now-proven ways and find success on the job," says Crumrine. He says that a weak GC can pull the whole team down. "If a GC/CM can't provide quality leadership and coordination for the job, they are lacking a true value proposition."

"There are some big merit-shop contractors out there. We have to show that [union contractors] have the skills and experience to justify our bids."

J. Robert Mann, Chairman, E-J Electric Installation

Labor Shortages

As the market continues to improve, specialty contractors are worrying, once again, about whether there will be enough skilled craft workers to do the jobs available. "I see labor shortages coming in the next two to three years," says Guzzi of EMCOR. He says the Gulf Coast and parts of the Southeast already are experiencing shortages, and the Northeast and Midwest may soon follow.

Guzzi says EMCOR is using design and communications technology to use more off-site prefabrication and have parts ready before the service trucks arrive for pickup. "In the past few years, our revenue has grown 35%, but our workforce is up only 10%, so we are making the right moves," he says.

The boom in oil and gas projects in the Southeast is making the need for new craft labor critical. "With the influx of an estimated $60 billion in new construction projects coming to the Gulf Coast and Southeast over the next few years, the need for craft labor is imperative to the success of this industry," says Saucier of MMR. "Most of the pressure on labor in Texas has been the oil and gas fields pulling tradesmen from con-

THE TOP 50 FIRMS IN ELECTRICAL

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	QUANTA SERVICES INC.	4,209.3	+39
2	2	EMCOR GROUP INC.	2,286.8	+70
3	4	MYR GROUP INC.	999.0	+28
4	3	ROSENDIN ELECTRIC	887.0	+9
5	14	MMR GROUP INC.	712.0	+132
6	5	M.C. DEAN INC.	590.1	-15
7	7	CUPERTINO ELECTRIC INC.	570.0	-1
8	8	GREENSTAR SERVICES CORP.	563.0	+4
9	**	MDU CONSTRUCTION SERVICES GROUP INC.	535.0	NA
10	12	THE TRULAND GROUP INC.	486.0	+49
11	10	BERGELECTRIC CORP.	478.6	+21
12	9	INTEGRATED ELECTRICAL SERVICES INC.	456.1	-5
13	11	MASTEC INC.	447.2	+35
14	15	THE NEWTRON GROUP LLC	442.0	+50
15	18	ALDRIDGE ELECTRIC INC.	360.0	+30
16	19	HELIX ELECTRIC INC.	360.0	+35
17	13	MORROW-MEADOWS CORP.	334.8	+7
18	26	E-J ELECTRIC INSTALLATION CO.	305.6	+51
19	16	WAYNE J. GRIFFIN ELECTRIC INC.	291.4	+2
20	33	MILLER ELECTRIC CO.	277.5	+51
21	22	REDWOOD ELECTRIC GROUP INC.	270.0	+6
22	20	FISK ELECTRIC CO.	260.2	-2
23	23	FAITH TECHNOLOGIES INC.	260.2	+5
24	30	CACHE VALLEY ELECTRIC CO.	258.0	+39
25	**	ENERGY SERVICES HOLDING LLC	255.5	NA
26	32	HUNT ELECTRIC CORP.	243.9	+33
27	37	SACHS ELECTRIC CO.	221.9	+40
28	29	DAVIS H. ELLIOT CO. INC.	213.1	+12
29	31	HATZEL & BUEHLER INC.	206.5	+12
30	25	ISC	206.0	-12
31	**	SARGENT ELECTRIC CO.	203.7	NA
32	24	MOTOR CITY ELECTRIC CO.	183.6	-25
33	35	QUINCO ELECTRICAL INC.	183.0	+5
34	21	PARSONS ELECTRIC	173.0	-34
35	27	WALKER ENGINEERING INC.	160.7	-20
36	41	NEW RIVER ELECTRICAL CORP.	157.7	+16
37	42	SPRIG ELECTRIC	146.2	+8
38	**	ARDENT SERVICES LLC	143.3	+32
39	**	CUMMINGS ELECTRICAL	142.0	+29
40	**	LUDVIK ELECTRIC CO.	140.7	+69
41	**	ELECTRICAL CONSTRUCTION CO.	140.3	NA
42	43	JMEG LP	135.8	+4
43	34	GAYLOR INC.	135.1	-25
44	47	GUARANTEE ELECTRICAL CO.	135.0	+12
45	**	MORSE ELECTRIC	131.5	+29
46	40	INGLETT & STUBBS LLC	129.1	-11
47	46	SULLIVAN & MCLAUGHLIN COS. INC.	127.0	+3
48	**	CHAPEL ELECTRIC CO. LLC	125.0	+24
49	**	YTG LLC	123.6	+18
50	**	ROGERS ELECTRIC	122.0	+16

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

struction and the labor shortage from so many leaving the workforce during the recession," adds Steve Baker, CEO of BakerTriangle.

Specialty contractors also are being affected by the retirement of experienced workers. "Over the last 10 years, the pool of rooftop mechanics with [built-up roofing or BUR] experience is shrinking. Workmen prefer the cleaner atmosphere of a single-ply installation to BUR installation," says Timothy M. Dunlap, president of Centimark Corp.

While few contractors report much pressure on materials and equipment prices at the moment, labor shortages may cause a significant rise in project prices. "Labor pricing is rising based on craft shortages, and we expect that to continue for the skilled trades for some time," says Crumrine.

"While it's great news that the opportunities are plentiful, they have outpaced resources, which presents different challenges," says Boncher of Cupertino Electric. He says work performed by a new, untested labor pool from outside of the region presents more risk, especially since the projects are being bid at very low levels. "We are being extremely selective about what we bid because we don't bid projects without having a plan and a team in place to build them."

"We have a perfect storm of low gas prices and high crude prices, which is a boon for chemical businesses that use natural gas as a feed stock and for oil companies that have oil reserves."

Grady Saucier, Senior Vice President, MMR Group

Many specialty contractors are coming together to address the workforce issue. "We see changes by market, depending on the labor demand. Harmon is a partner with the national ironworker and glazier unions. We are working together to plan for each market and project," says Austin.

Union Flexibility

Many union contractors are trying to fend off challenges from merit-shop firms. "We are seeing more non-union firms winning contracts here in New York City," says J. Robert Mann, chairman of E-J Electric. "There are some big merit-shop contractors out there. We have to show that [union contractors] have the skills and experience to justify our bids."

The growth of merit-shop firms in cities previously known for union labor is on the rise. "There are fewer bastions of union dominance around the country," says Grau of NECA. However, he says the International Brotherhood of Electrical Workers (IBEW) has shown a great deal of flexibility on work rules, giving union

THE TOP 50 FIRMS IN MECHANICAL

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	EMCOR GROUP INC.	4,065.5	+57
2	**	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	1,072.6	NA
3	2	COMFORT SYSTEMS USA INC.	838.7	-9
4	3	ACCO ENGINEERED SYSTEMS INC.	634.0	+27
5	6	API GROUP INC.	462.3	+23
6	5	MCKINSTRY	400.0	+2
7	7	TDINDUSTRIES	396.2	+26
8	14	HARDER MECHANICAL CONTRACTORS INC.	381.9	+61
9	9	NOOTER CONSTRUCTION CO.	370.5	+33
10	4	SOUTHLAND INDUSTRIES	370.0	-9
11	11	LIMBACH FACILITY SERVICES LLC	282.6	+6
12	15	U.S. ENGINEERING CO.	269.8	+28
13	8	JOHN E. GREEN CO.	261.0	-14
14	38	MMC CONTRACTORS	234.2	+134
15	13	BRANDT	232.5	-2
16	16	MURPHY CO. MECHANICAL CONTRACTORS & ENGRS.	215.6	+9
17	17	HARRIS COS.	214.0	+11
18	19	MCKENNEY'S INC.	211.2	+23
19	28	APOLLO MECHANICAL CONTRACTORS	204.9	+40
20	26	MURRAY CO. MECHANICAL CONTRACTORS	202.0	+36
21	10	KINETIC HOLDINGS GMBH	199.8	-27
22	20	J. F. AHERN CO.	187.9	+15
23	21	CRITCHFIELD MECHANICAL INC.	175.6	+9
24	12	GREENSTAR SERVICES CORP.	165.6	-34
25	24	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES	147.0	-4
26	36	J.C. CANNISTRARO LLC	147.0	+36
27	**	JOHN W. DANFORTH CO.	146.9	NA
28	30	JH KELLY LLC	146.9	+8
29	27	MCCARL'S INC.	141.0	-5
30	18	IVEY MECHANICAL CO.	135.0	-25
31	39	AZCO INC.	131.8	+35
32	22	THE HILL GROUP	127.5	-19
33	**	P1 GROUP INC.	127.5	NA
34	25	RK MECHANICAL INC.	123.4	-18
35	34	SAUER HOLDINGS INC.	117.1	-2
36	32	THE COASTAL GROUP	114.5	-10
37	**	PACIFIC RIM MECHANICAL CONTRACTORS INC.	113.7	NA
38	47	A.O. REED & CO.	109.0	+34
39	**	E.M. DUGGAN INC.	108.7	NA
40	**	GREENBERRY INDUSTRIAL	107.3	+154
41	43	WORTH & CO. INC.	106.6	+18
42	44	THE ROBERTS CO.	104.1	+26
43	29	THE STATE GROUP	101.8	-30
44	40	LEE CO.	100.0	+6
45	23	DURR MECHANICAL CONSTRUCTION INC.	98.4	-36
46	42	LETSOS CO.	97.9	+7
47	**	TERRA MILLENNIUM CORP.	96.3	+29
48	45	FRESH MEADOW MECHANICAL CORP.	92.6	+13
49	31	MECHANICAL INC.	92.3	-29
50	50	GRUNAU CO.	89.1	+16

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

#249 **FAULCONER CONSTRUCTION CO. INC.** is an equity partner with CH2M Hill on the VDOT I-81 Truck Climbing Lanes in Montgomery County, Va.

THE TOP 20 FIRMS IN MASONRY

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	WESTERN CONSTRUCTION GROUP	89.0	+16
2	4	MCGEE BROTHERS CO. INC.	47.6	+47
3	2	SEEDORFF MASONRY INC.	38.4	-6
4	3	CA LINDMAN COS.	30.5	-18
5	5	SUN VALLEY MASONRY INC.	27.6	+6
6	11	NORTHLAND CONCRETE & MASONRY CO. LLC	24.5	+76
7	9	OLD NORTH STATE MASONRY LLC	21.6	+28
8	12	MASONRY ARTS INC.	20.1	+68
9	8	JOHN J. SMITH MASONRY CO.	20.1	+1
10	**	PYRAMID MASONRY CONTRACTORS INC.	19.2	NA
11	**	THE WITMER GROUP	16.4	NA
12	7	DEE BROWN INC.	16.2	-34
13	10	IMS MASONRY INC.	15.3	+3
14	13	MASONRY BUILDERS INC.	11.2	+11
15	15	INTERNATIONAL CHIMNEY CORP.	10.4	+24
16	**	NATIONAL RESTORATION SYSTEMS INC.	6.0	NA
17	**	THE BEAVER EXCAVATING CO.	5.4	NA
18	**	CUSTOM MASONRY CORP.	3.3	NA
19	**	BOENIGK MASONRY INC.	2.5	NA
20	**	ELITE EXTERIORS INC. (ELITE CUSTOM EXTERIORS)	2.2	+138

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN CONCRETE

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	BAKER CONCRETE CONSTRUCTION INC.	863.2	+45
2	2	STRUCTURAL GROUP	361.0	-1
3	3	CECO CONSTRUCTION GROUP	215.8	+5
4	6	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	155.7	+48
5	4	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC	153.4	+34
6	14	LARGO CONCRETE INC.	139.3	+117
7	10	CAPFORM INC.	132.9	+42
8	9	S&F CONCRETE CONTRACTORS INC.	131.5	+39
9	13	SUNTEC CONCRETE INC.	125.1	+62
10	5	GATE PRECAST CO.	124.0	+16
11	18	MCHUGH CONCRETE CONSTRUCTION	117.5	+130
12	**	T.B. PENICK & SONS INC.	95.7	NA
13	12	CONCRETE STRATEGIES LLC	79.0	+0
14	15	KENT COS.	72.8	+17
15	19	VEE-JAY CEMENT CONTRACTING CO. INC.	65.9	+31
16	**	SUPERIOR GUNITE	64.0	NA
17	16	WESTERN CONSTRUCTION GROUP	58.8	+1
18	17	CLEVELAND CEMENT CONTRACTORS INC.	56.7	-1
19	20	CENTURY CONCRETE	56.4	+26
20	**	UNITED FORMING INC.	54.7	+31

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN WALL AND CEILING

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	PERFORMANCE CONTRACTING GROUP INC.	505.1	+28
2	2	KHS&S CONTRACTORS	260.3	-6
3	3	ACOUSTI ENGINEERING CO. OF FL	152.0	+11
4	6	STANDARD DRYWALL INC.	145.7	+53
5	**	PRECISION WALLS INC.	108.8	NA
6	4	BAKERTRIANGLE	102.3	+5
7	**	THE RAYMOND GROUP	91.8	NA
8	5	NATIONAL CONSTRUCTION ENTERPRISES INC.	91.2	-5
9	9	CALIFORNIA DRYWALL CO.	75.9	+52
10	**	SDB INC.	57.0	NA
11	16	DALEY'S DRYWALL	50.1	+62
12	12	BAYSIDE INTERIORS INC.	46.5	+19
13	10	GROUP BUILDERS INC.	44.1	-5
14	11	WYATT INC.	37.5	-18
15	18	CENTRAL CEILINGS INC.	34.1	+25
16	19	ACOUSTIC CEILING AND PARTITION CO.	33.2	+30
17	20	THE CIRCLE GROUP	32.6	+39
18	15	BOYETT CONSTRUCTION INC.	32.0	+2
19	14	TJ WIES CONTRACTING INC.	31.4	-9
20	13	THORNE ASSOCIATES INC.	31.2	-17

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN UTILITY

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	3	MASTEC INC.	1,639.8	+76
2	2	QUANTA SERVICES INC.	1,533.3	+49
3	1	HENKELS & MCCOY INC.	1,043.9	-9
4	4	MILLER PIPELINE CORP.	311.5	+2
5	5	TEAM FISHEL	267.4	+53
6	**	MDU CONSTRUCTION SERVICES GROUP INC.	225.3	NA
7	6	INTREN INC.	176.7	+48
8	7	W.A. RASIC CONSTRUCTION CO. INC.	106.0	-2
9	10	W.A. CHESTER LLC	86.3	+10
10	9	WEST VALLEY CONSTRUCTION CO. INC.	84.6	+8
11	13	DIVERSIFIED UTILITY SERVICES INC.	67.6	+25
12	**	ENERGY SERVICES HOLDING LLC	48.7	NA
13	**	VAUGHN INDUSTRIES LLC	40.3	+174
14	**	NETWORK INFRASTRUCTURE INC.	38.5	+39
15	15	KIMMINS CONTRACTING CORP.	36.5	-26
16	20	GAINES AND CO.	33.0	+18
17	17	B. FRANK JOY	29.1	-13
18	**	VEIT & CO. INC.	28.1	+21
19	11	NORTHEAST REMSCO CONSTRUCTION INC.	27.5	-61
20	**	JOHNSON-DAVIS INC.	26.8	+24

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN GLAZING AND CURTAIN WALL

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	2	HARMON INC.	180.0	+20
2	1	ENCLOS	176.4	+10
3	3	WALTERS & WOLF	140.3	+38
4	4	W & W GLASS LLC	85.0	-11
5	6	TOWER GLASS INC.	55.0	+30
6	8	KARAS & KARAS GLASS CO. INC.	48.7	+125
7	**	NATIONAL ENCLOSURE CO. LLC	45.1	NA
8	**	GAMMA WINDOWS AND WALLS INTERNATIONAL INC.	35.7	NA
9	**	HALEY-GREER INC.	35.0	NA
10	**	ALLIANCE GLAZING TECHNOLOGIES	33.1	NA
11	**	RK MECHANICAL INC.	29.7	NA
12	11	AJAY GLASS & MIRROR CO. INC.	25.3	+35
13	10	GIROUX GLASS INC.	22.8	+18
14	**	ARCHITECTURAL WALL SYSTEMS CO.	22.1	NA
15	9	CROWN CORR INC.	18.3	-10
16	16	EGAN CO.	18.1	+141
17	**	KOVACH INC.	18.0	NA
18	15	A.C. DELLOVADE INC.	15.9	+71
19	**	DGC CAPITAL CONTRACTING	9.3	+403
20	14	CRAWFORD-TRACEY CORP.	7.8	-39

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN PAINTING

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	THE BROCK GROUP	254.6	+51
2	2	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	155.7	+15
3	5	TECHNO COATINGS INC.	54.8	+6
4	3	K2 INDUSTRIAL SERVICES INC.	53.6	-9
5	4	THOMAS INDUSTRIAL COATINGS INC.	53.3	-3
6	6	FD THOMAS INC.	52.0	+9
7	7	AVALOTIS CORP.	49.1	+6
8	13	MOBLEY INDUSTRIAL SERVICES INC.	48.0	+100
9	9	DUNKIN & BUSH INC.	44.3	+15
10	11	SWANSON & YOUNGDALE INC.	36.1	+34
11	10	HARTMAN WALSH INDUSTRIAL	32.0	-6
12	14	ASCHER BROTHERS CO. INC.	31.7	+35
13	15	JERRY THOMPSON & SONS PAINTING INC.	25.4	+9
14	**	SERVICE PAINTING OF FLORIDA	23.6	+139
15	16	SPECIALTY FINISHES INC.	23.4	+5
16	12	LONG PAINTING CO.	23.2	-8
17	17	GRAYDAZE CONTRACTING INC.	20.7	+18
18	20	THOMARIOS	18.0	+32
19	19	VULCAN PAINTERS INC.	17.5	+3
20	**	GEORGE E. MASKER INC.	17.0	NA

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN EXCAVATION AND FOUNDATION

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	HAYWARD BAKER INC. (A KELLER CO.)	481.7	+24
2	2	MALCOLM DRILLING CO. INC.	212.6	+23
3	3	BERKEL & CO. CONTRACTORS INC.	187.0	+13
4	4	THE BEAVER EXCAVATING CO.	159.0	+28
5	7	MANAFORT BROTHERS INC.	156.5	+59
6	10	MCKINNEY DRILLING CO.	135.1	+82
7	9	E.S. WAGNER CO.	126.0	+67
8	6	VEIT & CO. INC.	117.5	+11
9	14	SHAFT DRILLERS INTERNATIONAL LLC	90.8	+29
10	12	CONDON-JOHNSON & ASSOCIATES	82.7	+15
11	**	J DERENZO CO.	80.0	NA
12	8	RYAN INC. CENTRAL	79.8	-9
13	15	FOUNDATION CONSTRUCTORS INC.	78.3	+17
14	**	PLATEAU EXCAVATION INC.	77.2	+113
15	11	RUTTURA & SONS CONSTRUCTION CO. INC.	75.0	+4
16	5	MASTEC INC.	74.5	-38
17	**	RICHARD GOETTLE INC.	70.9	NA
18	16	INDEPENDENCE EXCAVATING INC.	69.2	+4
19	13	DRILL TECH DRILLING & SHORING INC.	60.8	-14
20	**	TRI-STATE DRILLING INC.	57.3	+59

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN ROOFING

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	2	CENTIMARK CORP.	407.2	+0
2	1	TECTA AMERICA CORP.	371.3	-13
3	3	BAKER ROOFING CO.	159.6	+1
4	4	NATIONS ROOF LLC	93.0	+9
5	6	BEST CONTRACTING SERVICES INC.	89.3	+69
6	5	KALKREUTH ROOFING & SHEET METAL INC.	88.0	+6
7	9	BIRDAIR INC.	76.5	+70
8	**	HOLLAND ROOFING	57.3	NA
9	**	BRENT SCARBROUGH & CO.	54.8	NA
10	8	SCHREIBER ROOFING	51.9	+2
11	7	LATITE ROOFING & SHEET METAL CO.	50.5	-3
12	10	GREENWOOD INDUSTRIES INC.	49.4	+15
13	**	THE BULLDOG GROUP INC.	36.7	NA
14	13	KPOST CO.	34.5	+16
15	11	DOUGLASS COLONY GROUP	34.1	+3
16	12	JOHN J. CAMPBELL ROOFING	31.0	+0
17	**	BURNS & SCALO ROOFING CO. INC.	30.1	NA
18	18	KING OF TEXAS ROOFING CO. LP	28.7	+51
19	15	ORNDORFF & SPAID INC.	28.5	+25
20	14	CROWTHER ROOFING & SHEET METAL OF FL INC.	27.5	+13

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

#22 **CENTIMARK CORP.** has reclaimed the No. 1 spot on the ENR Top 20 Roofing Contractors list for the first time since 2006.

THE TOP 20 FIRMS IN DEMOLITION AND WRECKING

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	3	LVI SERVICES INC.	183.8	+7
2	2	PENHALL CO.	182.3	+6
3	5	D.H. GRIFFIN WRECKING CO. INC.	159.5	+8
4	4	NCM	148.1	-4
5	1	BRANDENBURG INDUSTRIAL SERVICE CO.	143.7	-20
6	7	NASDI LLC	82.3	-12
7	6	BIERLEIN	81.8	-15
8	9	MCM MANAGEMENT CORP.	75.6	+79
9	**	OMEGA DEMOLITION CORP.	34.2	NA
10	16	O'ROURKE WRECKING CO.	26.1	+9
11	11	INDEPENDENCE EXCAVATING INC.	25.8	-33
12	10	MANAFORT BROTHERS INC.	25.5	-40
13	17	MIDWEST STEEL CO. INC.	24.6	+3
14	12	NORTH AMERICAN DISMANTLING CORP.	21.3	-36
15	15	CHERRY COS.	20.8	-23
16	19	VEIT & CO. INC.	19.9	+24
17	18	LOUISIANA CHEMICAL DISMANTLING CO.	17.6	+7
18	20	BREAK THRU ENTERPRISES INC.	16.9	+14
19	**	CONCRETE CUTTING & BREAKING CO.	15.3	NA
20	**	THE ROBERTS CO.	14.9	NA

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN ASBESTOS ABATEMENT

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	LVI SERVICES INC.	189.7	+16
2	3	PAL ENVIRONMENTAL SERVICES	76.0	+27
3	2	NCM	63.5	-23
4	16	THE BROCK GROUP	53.6	+314
5	7	PERFORMANCE CONTRACTING GROUP INC.	43.5	+21
6	5	PRECISION ENVIRONMENTAL CO.	40.8	+6
7	8	ENVIRONMENTAL REMEDIATION SERVICES INC.	38.9	+65
8	**	BRANDENBURG INDUSTRIAL SERVICE CO.	38.3	NA
9	6	IREX CONTRACTING GROUP	32.9	-11
10	11	PRISM RESPONSE INC.	21.0	+24
11	9	NASDI LLC	20.6	-12
12	**	MCM MANAGEMENT CORP.	18.9	+191
13	12	DEMOLITION & ASBESTOS REMOVAL INC.	17.4	+3
14	4	BRAND ENERGY & INFRASTRUCTURE SERVICES INC.	17.3	-62
15	17	ENVIRONMENTAL ASSURANCE CO. INC.	17.3	+44
16	18	AAC CONTRACTING INC.	17.0	+57
17	10	MIDWEST SERVICE GROUP	16.9	-10
18	13	ARC ABATEMENT	15.7	+1
19	14	EARTH SERVICES & ABATEMENT (ESA) INC.	15.3	+3
20	**	ENVIRONMENTAL HOLDINGS GROUP LLC	14.0	+101

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN SHEET METAL

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	1	THE HILL GROUP	85.7	+23
2	3	CROWN CORR INC.	73.2	+34
3	**	API GROUP INC.	63.8	NA
4	5	POYNTER SHEET METAL	50.8	+4
5	4	SUPERIOR AIR HANDLING	49.8	-9
6	**	A.C. DELLOVADE INC.	49.6	NA
7	7	DEE CRAMER INC.	35.6	-20
8	6	KINETIC HOLDINGS GMBH	35.3	-27
9	12	MECHANICAL INC.	27.6	+21
10	9	B.T. MANCINI CO. INC.	26.6	-9
11	10	MMC CONTRACTORS	26.0	+4
12	**	JOHN W. DANFORTH CO.	25.9	NA
13	**	BARNES & DODGE INC.	24.8	NA
14	8	THOMAS CO. INC.	24.2	-20
15	**	ARCHITECTURAL WALL SYSTEMS CO.	22.1	NA
16	13	VIDIMOS INC.	21.0	0
17	14	BHW SHEET METAL CO.	17.8	+5
18	**	ARCTIC SHEET METAL INC.	17.3	NA
19	**	P1 GROUP INC.	17.0	NA
20	15	J.F. AHERN CO.	16.3	+1

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN STEEL ERECTION

RANK 2013	RANK 2012	FIRM	($ MIL.) 2012 REV.	% CHANGE '11-'12
1	2	SCHUFF INTERNATIONAL INC.	263.8	+236
2	1	MIDWEST STEEL INC.	164.0	+17
3	3	SME STEEL CONTRACTORS INC.	97.0	+24
4	5	BUCKNER COS.	78.6	+51
5	**	API GROUP INC.	63.8	NA
6	15	GREENBERRY INDUSTRIAL	62.6	+154
7	8	NATIONAL STEEL CITY LLC	56.5	+51
8	7	SURE STEEL INC.	56.0	+48
9	4	THE WILLIAMS GROUP	55.8	-1
10	9	BASDEN STEEL CORP.	48.3	+33
11	**	SARENS NORTH AMERICA	42.5	NA
12	12	L.P.R. CONSTRUCTION CO.	41.8	+30
13	11	CENTURY STEEL ERECTORS	39.0	+18
14	13	SOWLES CO.	36.3	+20
15	**	PITTSBURG TANK AND TOWER CO. INC.	35.3	NA
16	6	AREA ERECTORS INC.	25.8	-37
17	10	DANNY'S CONSTRUCTION CO. INC.	24.1	-32
18	**	PATRIOT ERECTORS INC.	21.6	+150
19	17	CSE INC.	21.2	+5
20	18	SUPERIOR RIGGING & ERECTING CO. INC.	20.0	+12

NA=NOT AVAILABLE. ** =NOT PREVIOUSLY RANKED.

electrical contractors a boost. "The IBEW continues to increase their awareness [of] the customers' sensitivity to cost and is looking for ways to be more competitive to put this skilled workforce to work," adds Clayton Scharff of Sachs Electric Co.

Guzzi agrees with Grau. He says IBEW flexibility in the Washington, D.C., area has allowed union contractors to take advantage of prefabrication. "That is a great example of labor-management cooperation."

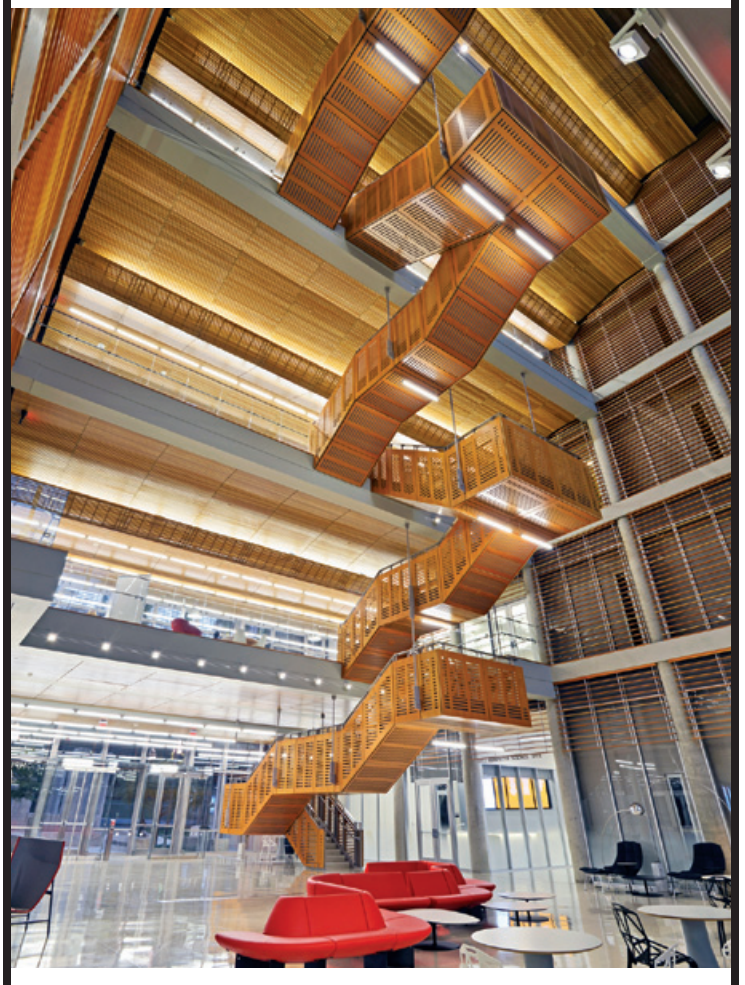
Tight schedules are also a concern to contractors. "Project life cycles are becoming shorter because developers are under substantial pressure by those financing their projects to produce revenue-generating properties quickly—they want their capital tied up for the shortest period of time possible," says Bush of Truland Group. He says this trend increases the risks of contractors that come into a project later in the construction process. "We have to vigilantly monitor the progress of the trades ahead of us and have mitigation strategies in case our installation window is compressed because of delays earlier in the project."

Contractors also worry about the toll these compressed schedules are having on their workers. "The race by the oil and gas companies to be the first to market their product requires a lot of long days, weeks and months," says Jaskiewicz of VEC Inc. "This will wear out the labor force and could affect safe work procedures challenged by aggressive schedules."

The recession also has hit the industry's image, according to some contractors. Low bids, unqualified contractors and project disputes to try to squeeze out a profit have led to a lack of trust in contractors. "Since many specialty subcontractors are selected on price first, especially in the bid-build arena, many are finding ways to recover non-existent margins, scope gaps and bid-room errors by gaming the system," says Ed Stelter, director of partnerships and innovative pursuits for Faulconer Construction Co. Specialty contractors must work to regain that trust, he says. ■

Interiors

BakerTriangle Steps Up



BakerTriangle **(No. 172)**, working with 9 Wood Ceilings, built this suspended staircase and installed exterior sheathing and soffit panels at the UT Dell Computer Science Hall at the University of Texas, Austin.

PHOTO COURTESY OF SHAND'S PHOTOGRAPHY

How to Read the Tables

KEY TO TYPE OF FIRM
A=asbestos abatement; **C**=concrete; **D**=demolition/wrecking; **E**=electrical; **G**=glazing/curtain wall; **M**=mechanical; **MA**=masonry; **O**=other; **P**=painting; **R**=roofing; **SH**=sheet metal; **ST**=steel erection; **U**=utility; **W**=wall/ceiling; **X**=excavation/foundation.

Companies are ranked according to construction revenue in 2012 in ($) millions from specialty contracting in a prime or subcontracting capacity. Firms that were not ranked in 2012 are designated by double asterisks (**). New contract awards refer to contracts awarded in 2012. NA=not available.

General Building as a category includes commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.

Hazardous Waste includes chemical and nuclear waste treatment, asbestos and lead abatement, etc.

Industrial Process includes pulp and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.

Manufacturing includes auto, electronic assembly, textile plants, etc.

Petroleum includes refineries, petrochemical plants, offshore facilities, pipelines, etc.

Power includes thermal and hydroelectric powerplants, waste-to-energy plants, transmission lines, substations, cogeneration plants, etc.

Sewerage / Solid Waste includes sanitary and storm sewers, treatment plants, pumping plants, incinerators, industrial waste facilities, etc.

Telecommunications includes transmission lines and cabling, towers and antennae, data centers, etc.

Transportation includes airports, bridges, roads, canals, locks, dredging, marine facilities, piers, railroads, tunnels, etc.

Water Supply includes dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.

The Top 600 List

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
1	1	**EMCOR GROUP INC.,** Norwalk, Conn.	M/E	6,352.3	NA	100	0	0	0	0	0	0	0	0
2	2	**QUANTA SERVICES INC.,** Houston, Texas [2]	E/U	5,920.3	3,807.0	0	0	71	0	0	26	0	0	3
3	3	**MASTEC INC.,** Coral Gables, Fla.[3]	U/O	3,726.8	3,358.0	0	0	30	0	0	27	0	0	42
4	4	**BRAND ENERGY & INFRASTRUCTURE SERVICES INC.,** Kennesaw, Ga.[4]	M/O	1,730.0	NA	10	3	15	0	0	69	3	0	0
5	5	**API GROUP INC.,** New Brighton, Minn.[5]	O/M	1,594.0	1,737.0	40	10	28	0	0	18	3	0	1
6	6	**THE BROCK GROUP,** Houston, Texas[6]	O/P	1,340.0	2,000.0	0	0	8	0	0	88	0	0	0
7	7	**COMFORT SYSTEMS USA INC.,** Houston, Texas[7]	M/O	1,118.2	1,106.7	77	23	0	0	0	0	0	0	0
8	8	**HENKELS & MCCOY INC.,** Blue Bell, Pa.[8]	U	1,098.9	1,098.9	3	0	48	2	0	28	0	0	15
9	**	**SAFWAY GROUP,** Waukesha, Wis.[9]	O	1,000.0	NA	30	0	13	0	0	57	0	0	0
10	11	**MYR GROUP INC.,** Rolling Meadows, Ill.	E	999.0	497.6	17	0	0	0	0	0	0	0	0
11	**	**MDU CONSTRUCTION SERVICES GROUP INC.,** Bismarck, N.D.	E/U	938.6	971.1	57	0	24	0	0	6	0	0	0
12	10	**ROSENDIN ELECTRIC,** San Jose, Calif.	E	887.0	710.7	60	15	15	0	0	0	5	0	5
13	12	**PERFORMANCE CONTRACTING GROUP INC.,** Lenexa, Kan. [13]	W/O	870.8	868.6	43	23	16	0	0	6	5	0	0
14	15	**BAKER CONCRETE CONSTRUCTION INC.,** Monroe, Ohio	C	863.2	500.0	52	14	11	1	4	0	12	0	0
15	9	**GREENSTAR SERVICES CORP.,** Mt. Vernon, N.Y.	E/M	828.0	722.7	68	0	0	0	15	0	17	0	0
16	35	**MMR GROUP INC.,** Baton Rouge, La.	E	712.0	NA	0	20	10	0	0	70	0	0	0
17	17	**ACCO ENGINEERED SYSTEMS INC.,** Glendale, Calif.	M	634.0	572.0	100	0	0	0	0	0	0	0	0
18	13	**M.C. DEAN INC.,** Dulles, Va.	E	590.1	605.5	45	0	0	5	5	0	25	0	20
19	16	**CUPERTINO ELECTRIC INC.,** San Jose, Calif.	E	570.0	695.0	59	0	21	0	0	0	0	0	16
20	20	**MCKINSTRY,** Seattle, Wash.	M/E	500.0	NA	80	5	0	0	0	10	0	0	5
21	30	**THE TRULAND GROUP INC.,** Reston, Va.	E	486.0	220.0	91	0	1	0	0	0	8	0	0
22	19	**CENTIMARK CORP.,** Canonsburg, Pa. [22]	R/O	484.7	502.3	100	0	0	0	0	0	0	0	0
23	26	**HAYWARD BAKER INC. (A KELLER CO.),** Odenton, Md.	X	481.7	526.6	25	12	6	2	3	9	30	1	2
24	24	**BERGELECTRIC CORP.,** Los Angeles, Calif.	E	478.6	669.0	75	10	0	0	5	0	5	0	5
25	18	**INTEGRATED ELECTRICAL SERVICES INC.,** Houston, Texas	E	456.1	NA	0	0	0	0	0	0	0	0	0
26	25	**SCHUFF INTERNATIONAL INC.,** Phoenix, Ariz.[26]	ST/O	447.1	NA	63	9	3	0	0	19	6	0	0
27	40	**THE NEWTRON GROUP LLC,** Baton Rouge, La.	E	442.0	295.0	0	0	20	0	0	80	0	0	0
28	22	**LVI SERVICES INC.,** New York, N.Y.	A/D	421.4	460.0	22	0	14	0	0	15	7	42	0
29	42	**NOOTER CONSTRUCTION CO.,** St. Louis, Mo.	M	402.8	292.1	0	0	25	0	0	75	0	0	0
30	33	**TDINDUSTRIES,** Dallas, Texas	M	396.2	396.2	95	0	0	0	0	0	5	0	0
31	21	**TECTA AMERICA CORP.,** Rosemont, Ill. [31]	R	384.4	376.9	100	0	0	0	0	0	0	0	0
32	55	**HARDER MECHANICAL CONTRACTORS INC.,** Portland, Ore.	M	381.9	350.0	5	80	10	0	0	5	0	0	0
33	23	**SOUTHLAND INDUSTRIES,** Garden Grove, Calif.	M	370.0	200.0	100	0	0	0	0	0	0	0	0
34	27	**STRUCTURAL GROUP,** Hanover, Md.	C	361.0	361.0	39	0	22	4	0	28	7	0	0
35	44	**ALDRIDGE ELECTRIC INC.,** Libertyville, Ill.	E	360.0	325.0	5	0	55	0	0	0	40	0	0
36	48	**HELIX ELECTRIC INC.,** San Diego, Calif.	E	360.0	440.0	50	5	10	5	15	0	15	0	0
37	34	**MORROW-MEADOWS CORP.,** Industry, Calif.	E	334.8	362.0	80	5	10	0	1	0	1	0	3
38	32	**FURMANITE CORP.,** Houston, Texas [38]	O	326.5	326.5	0	0	16	0	0	81	0	0	0
39	36	**STEELFAB INC.,** Charlotte, N.C. [39]	O	326.0	354.1	90	10	0	0	0	0	0	0	0
40	47	**CECO CONSTRUCTION GROUP,** Kansas City, Mo.	C/X	312.8	451.7	78	11	0	0	1	6	4	0	0
41	37	**MILLER PIPELINE CORP.,** Indianapolis, Ind.	U	311.5	311.5	0	0	0	3	11	86	0	0	0
42	38	**BRANDT,** Dallas, Texas	M/E	310.0	234.0	85	10	0	0	0	5	0	0	0
43	63	**E-J ELECTRIC INSTALLATION CO.,** Long Island City, N.Y.	E	305.6	90.0	40	0	25	20	0	0	15	0	0
44	**	**ENERGY SERVICES HOLDING LLC,** Covington, La.	E/R	304.1	210.7	0	0	0	0	0	98	2	0	0
45	52	**BARNHART CRANE & RIGGING CO.,** Memphis, Tenn. [45]	O	300.0	250.0	0	5	60	0	0	35	0	0	0
46	41	**WAYNE J. GRIFFIN ELECTRIC INC.,** Holliston, Mass.	E	291.4	215.4	70	7	0	0	7	0	6	0	0
47	29	**JOHN E. GREEN CO.,** Highland Park, Mich. [47]	M	290.0	NA	35	45	0	0	10	10	0	0	0
48	39	**LIMBACH FACILITY SERVICES LLC,** Pittsburgh, Pa.	M	282.6	330.0	90	10	0	0	0	0	0	0	0
49	78	**TEAM FISHEL,** Columbus, Ohio [49]	U	281.5	340.0	0	0	0	0	0	0	0	0	47
50	59	**GERDAU REINFORCING STEEL (PACIFIC COAST STEEL),** San Diego, Calif. [50]	O	277.6	290.2	20	0	10	10	0	0	60	0	0

FOOTNOTES: **2** = FIBER OPTIC LICENSING AND OTHER; **3** = TELECOM; **4** = MULTICRAFT; **5** = GAS PIPELINE FABRICATION; **6** = INSULATION/FIREPROOFING 20%, SCAFFOLDING 53%; **7** = PLUMBING, ETC; **8** = TELEDATA; **9** = SCAFFOLDING, PAINTING AND INSULATION; **13** = INSULATION (36%), RIGGING (1%); **22** = FLOORING; **26** = STEEL ERECTION - NOT SELF-PERFORMED; **31** = SOLAR; **38** = TECHNICAL SERVICES, PLANT AND PIPELINE MAINTENANCE; **39** = FABRICATED STRUCTURAL STEEL; **45** = HEAVY RIGGING AND TRANSPORT; **47** = FIRE PROTECTION; **49** = STRUCTURED CABLING; **50** = REINFORCING STEEL;

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
51	72	**MILLER ELECTRIC CO.,** Jacksonville, Fla.	E	277.5	252.5	75	4	2	1	1	5	7	0	5
52	46	**JH KELLY LLC,** Longview, Wash.[52]	M/O	272.0	272.0	10	50	0	0	2	38	0	0	0
53	51	**REDWOOD ELECTRIC GROUP INC.,** Santa Clara, Calif.	E	270.0	300.0	40	30	0	0	0	0	10	0	20
54	61	**U.S. ENGINEERING CO.,** Kansas City, Mo.	M	269.8	129.3	62	15	8	0	0	3	0	0	3
55	28	**THE STATE GROUP,** Evansville, Ind.	U/M/C	267.9	265.0	17	26	16	0	0	37	4	0	0
56	45	**KHS&S CONTRACTORS,** Tampa, Fla.	W	260.3	260.3	100	0	0	0	0	0	0	0	0
57	124	**MMC CONTRACTORS,** Overland Park, Kan.	M	260.2	224.1	45	5	20	0	5	25	0	0	0
58	49	**FISK ELECTRIC CO.,** Houston, Texas	E	260.2	416.3	70	0	0	0	0	5	10	0	15
59	53	**FAITH TECHNOLOGIES INC.,** Menasha, Wis.	E	260.2	221.9	49	20	1	0	2	18	1	0	1
60	69	**CACHE VALLEY ELECTRIC CO.,** Logan, Utah	E	258.0	263.6	25	8	5	0	0	28	7	0	27
61	60	**ISEC INC.,** Englewood, Colo.[61]	O	253.5	211.2	100	0	0	0	0	0	0	0	0
62	71	**HUNT ELECTRIC CORP.,** St. Paul, Minn.	E	243.9	196.5	35	20	11	0	0	24	0	0	10
63	31	**KINETIC HOLDINGS GMBH,** Fremont, Calif.	M/SH	235.0	185.0	15	85	0	0	0	0	0	0	0
64	73	**SHAFT DRILLERS INTERNATIONAL LLC,** Mt. Morris, Pa.[64]	X/M/O	227.1	246.4	5	0	75	0	0	15	5	0	0
65	83	**TERRA MILLENNIUM CORP.,** Richmond, Calif.[65]	O/M	224.0	250.0	0	0	25	0	0	70	0	5	0
66	91	**SACHS ELECTRIC CO.,** St. Louis, Mo.	E	221.9	186.9	10	15	20	0	0	50	0	0	5
67	58	**THE HILL GROUP,** Franklin Park, Ill.	M/SH	219.8	175.0	73	5	0	0	0	0	0	0	22
68	65	**MURPHY CO. MECHANICAL CONTRACTORS & ENGINEERS,** St. Louis, Mo.	M	215.6	205.5	49	38	3	0	0	10	0	0	0
69	66	**HARRIS COS.,** St. Paul, Minn.	M	214.0	222.0	75	0	5	0	5	10	0	5	0
70	68	**DAVIS H. ELLIOT CO. INC.,** Lexington, Ky.	E	213.1	200.0	4	0	0	0	0	0	0	0	0
71	80	**MALCOLM DRILLING CO. INC.,** San Francisco, Calif.	X	212.6	224.8	8	4	0	0	9	0	79	0	0
72	56	**NCM,** Brea, Calif.	D/A	211.6	200.1	15	10	20	0	0	30	0	25	0
73	81	**MCKENNEY'S INC.,** Atlanta, Ga.	M	211.2	NA	100	0	0	0	0	0	0	0	0
74	70	**HATZEL & BUEHLER INC.,** Wilmington, Del.	E	206.5	192.0	60	0	10	0	0	20	10	0	0
75	57	**ISC,** Baton Rouge, La.	E	206.0	NA	0	0	0	0	0	100	0	0	0
76	62	**IREX CONTRACTING GROUP,** Lancaster, Pa.[76]	O/A	205.6	197.2	42	6	15	0	0	35	1	0	0
77	106	**APOLLO MECHANICAL CONTRACTORS,** Kennewick, Wash.	M	204.9	186.0	50	10	5	0	0	15	0	0	20
78	76	**J. F. AHERN CO.,** Fond du Lac, Wis.	M	204.3	160.5	45	17	5	5	20	8	0	0	0
79	**	**SARGENT ELECTRIC CO.,** Pittsburgh, Pa.	E	203.7	185.0	5	0	15	0	0	80	0	0	0
80	67	**PENHALL CO.,** Anaheim, Calif.	D	202.6	154.0	9	7	2	1	1	5	75	0	0
81	103	**MURRAY CO. MECHANICAL CONTRACTORS,** Rancho Dominguez, Calif.	M	202.0	168.0	30	30	0	0	10	10	10	0	0
82	99	**EGAN CO.,** Brooklyn Park, Minn.	E/M	201.1	156.0	43	20	0	0	0	20	17	0	0
83	111	**WALTERS & WOLF,** Fremont, Calif.[83]	G/O	194.8	242.5	100	0	0	0	0	0	0	0	0
84	92	**SME STEEL CONTRACTORS INC.,** West Jordan, Utah[84]	ST/O	194.0	153.0	53	12	0	0	0	10	15	0	0
85	77	**BRANDENBURG INDUSTRIAL SERVICE CO.,** Chicago, Ill.	D/A	191.6	135.6	20	30	17	0	1	13	1	16	0
86	64	**WALKER ENGINEERING INC.,** Irving, Texas[86]	E/O	189.0	179.0	60	15	0	0	10	0	0	0	15
87	84	**BERKEL & CO. CONTRACTORS INC.,** Bonner Springs, Kan.	X	187.0	275.0	30	10	15	5	0	25	5	0	0
88	54	**MOTOR CITY ELECTRIC CO.,** Detroit, Mich.	E	183.6	174.0	20	48	0	0	0	20	2	0	7
89	79	**QUINCO ELECTRICAL INC.,** Orlando, Fla.	E	183.0	75.0	100	0	0	0	0	0	0	0	0
90	126	**INTREN INC.,** Union, Ill.	U	182.1	250.0	0	0	100	0	0	0	0	0	0
91	113	**MANAFORT BROTHERS INC.,** Plainville, Conn.	X/D	182.0	210.0	0	0	0	0	0	0	0	0	0
92	100	**HARMON INC.,** Bloomington, Minn.	G	180.0	208.0	100	0	0	0	0	0	0	0	0
93	226	**GREENBERRY INDUSTRIAL,** Vancouver, Wash.	M/D	178.8	105.0	0	30	5	3	0	62	0	0	0
94	127	**THE BEAVER EXCAVATING CO.,** Canton, Ohio	X	178.7	120.0	5	5	10	20	10	30	20	0	0
95	88	**ENCLOS,** Eagan, Minn.	G	176.4	352.4	95	0	0	0	0	0	5	0	0
96	87	**CRITCHFIELD MECHANICAL INC.,** San Jose, Calif.	M	175.6	348.6	80	10	0	0	0	0	10	0	0
97	107	**YTG LLC,** Philadelphia, Miss.	E/M	174.1	146.5	55	17	2	0	0	26	0	0	0
98	50	**PARSONS ELECTRIC,** Minneapolis, Minn.	E	173.0	202.0	64	5	0	0	0	11	0	0	20
99	**	**JOHN W. DANFORTH CO.,** Tonawanda, N.Y.	M/SH	172.8	151.1	35	20	10	0	15	20	0	0	0
100	**	**P1 GROUP INC.,** Lenexa, Kan.	M/U	170.0	120.0	14	6	11	0	0	8	0	0	11

FOOTNOTES: 52 = MILLWRIGHT BOILERMAKER OPERATOR; 61 = INTERIOR FINISHES / MILLWORK; 64 = SUPPORT OF MINING; 65 = REFRACTORY; 76 = INSULATION, DRYWALL, FIRESTOPPING; 83 = INTERIOR DOORS, FRAMES AND HARDWARE AND ARCHITECTURAL PRECAST CONCRETE; 84 = STRUCTURAL STEEL FABRICATION; 86 = NETWORK SERVICES;

#01 **EMCOR GROUP** ranked at the top of the 2013 ENR Top 600 Specialty Contractors list, the 11th straight year it ranked No. 1 on the list.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
101	109	**WESTERN CONSTRUCTION GROUP,** St. Louis, Mo.	MA/C	168.0	145.0	95	5	0	1	0	0	0	0	0
102	108	**VEIT & CO. INC.,** Rogers, Minn.	X/U	165.5	139.8	31	10	10	2	10	22	11	0	0
103	**	**ELECTRICAL CONSTRUCTION CO.,** Portland, Ore.[103]	E/O	165.0	NA	30	35	0	0	10	10	0	0	15
104	114	**MIDWEST STEEL INC.,** Detroit, Mich.	ST	164.0	150.0	8	80	0	0	0	10	2	0	0
105	85	**BIGGE CRANE AND RIGGING,** San Leandro, Calif.[105]	O	162.0	156.0	15	12	30	0	10	15	13	0	0
106	90	**BAKER ROOFING CO.,** Raleigh, N.C.	R	159.6	159.6	100	0	0	0	0	0	0	0	0
107	104	**D.H. GRIFFIN WRECKING CO. INC.,** Greensboro, N.C.	D	159.5	159.5	30	10	40	1	1	16	1	1	0
108	117	**NEW RIVER ELECTRICAL CORP.,** Cloverdale, Va.	E	157.7	NA	0	0	100	0	0	0	0	0	0
109	93	**RK MECHANICAL INC.,** Denver, Colo.	M/G	156.2	176.6	60	15	0	0	0	25	0	0	0
110	140	**T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC,** Houston, Texas	C	153.4	145.8	100	0	0	0	0	0	0	0	0
111	97	**K2 INDUSTRIAL SERVICES INC.,** Pensacola, Fla.[111]	O/P	153.3	NA	0	0	19	0	0	71	0	0	0
112	98	**TOTAL FACILITY SOLUTIONS,** Plano, Texas	M/E	153.0	147.0	0	100	0	0	0	0	0	0	0
113	115	**ACOUSTI ENGINEERING CO. OF FL,** Orlando, Fla.	W	152.0	89.5	75	0	0	0	0	0	25	0	0
114	125	**MORSE ELECTRIC,** Freeport, Ill.	E	151.1	147.5	61	18	15	0	3	0	0	0	3
115	144	**THE ROBERTS CO.,** Winterville, N.C.	M/E	148.7	173.4	0	0	0	0	0	100	0	0	0
116	148	**J.C. CANNISTRARO LLC,** Watertown, Mass.	M	147.0	180.0	95	0	0	0	0	0	5	0	0
117	95	**TITAN CONTRACTING/HORN INDUSTRIAL SERVICES,** Owensboro, Ky.	M	147.0	188.0	0	0	65	5	0	30	0	0	0
118	118	**SPRIG ELECTRIC,** San Jose, Calif.	E	146.2	157.1	70	14	0	0	0	0	0	0	16
119	171	**STANDARD DRYWALL INC.,** Lakeside, Calif.	W	145.7	77.8	100	0	0	0	0	0	0	0	0
120	147	**ARDENT SERVICES LLC,** Covington, La.	E	143.3	165.5	0	0	0	0	0	100	0	0	0
121	146	**CUMMINGS ELECTRICAL,** Fort Worth, Texas	E	142.0	70.0	34	8	13	0	0	8	3	0	1
122	102	**MCCARL'S INC.,** Beaver Falls, Pa.	M	141.0	100.0	0	5	50	0	0	45	0	0	0
123	187	**LUDVIK ELECTRIC CO.,** Lakewood, Colo.	E	140.7	75.8	11	0	0	10	0	0	0	0	0
124	245	**LARGO CONCRETE INC.,** Tustin, Calif.	C	139.3	210.0	60	0	40	0	0	0	0	0	0
125	160	**AZCO INC.,** Menasha, Wis.	M	137.1	168.8	0	4	85	0	0	10	0	0	0
126	158	**REMEDIAL CONSTRUCTION SERVICES LP,** Houston, Texas[126]	O	137.0	152.3	0	0	0	0	0	0	0	100	0
127	121	**JMEG LP,** Farmers Branch, Texas	E	135.8	92.5	84	16	0	0	0	0	0	0	0
128	75	**GAYLOR INC.,** Indianapolis, Ind.	E	135.1	127.0	21	30	8	0	0	34	2	0	5
129	210	**MCKINNEY DRILLING CO.,** Odenton, Md.	X	135.1	148.8	30	0	38	0	0	0	22	0	10
130	131	**GUARANTEE ELECTRICAL CO.,** St. Louis, Mo.	E	135.0	NA	70	10	0	0	19	0	0	0	0
131	74	**IVEY MECHANICAL CO.,** Kosciusko, Miss.	M	135.0	98.0	50	25	0	0	0	25	0	0	0
132	174	**CAPFORM INC.,** Carrollton, Texas	C	132.9	161.6	100	0	0	0	0	0	0	0	0
133	173	**S&F CONCRETE CONTRACTORS INC.,** Hudson, Mass.	C	131.5	64.0	94	1	1	2	1	0	2	0	0
134	119	**THE COASTAL GROUP,** Melbourne, Fla.	M	130.9	105.3	97	1	0	0	0	1	0	0	0
135	203	**E.S. WAGNER CO.,** Oregon, Ohio	X	129.9	119.3	0	0	0	0	0	0	91	0	0
136	110	**INGLETT & STUBBS LLC,** Mableton, Ga.	E	129.1	NA	85	0	0	0	0	0	0	0	15
137	134	**SAUER HOLDINGS INC.,** Pittsburgh, Pa.	M	127.2	64.2	94	0	0	0	0	6	0	0	0
138	128	**SULLIVAN & MCLAUGHLIN COS. INC.,** Boston, Mass.	E	127.0	136.0	50	5	0	0	0	0	1	0	20
139	139	**WORTH & CO. INC.,** Pipersville, Pa.	M/R	126.6	137.0	84	0	0	0	16	0	0	0	0
140	200	**SUNTEC CONCRETE INC.,** Phoenix, Ariz.	C	125.1	125.1	96	2	0	0	0	1	1	0	0
141	162	**CHAPEL ELECTRIC CO. LLC,** Dayton, Ohio	E	125.0	135.0	72	17	0	0	1	0	0	0	10
142	151	**GATE PRECAST CO.,** Jacksonville, Fla.	C	124.0	134.7	95	0	0	0	0	0	5	0	0
143	154	**ROGERS ELECTRIC,** Atlanta, Ga.	E	122.0	125.0	90	6	2	0	0	0	0	0	2
144	89	**FREESTATE ELECTRICAL SERVICE CO.,** Laurel, Md.	E	121.0	72.0	100	0	0	0	0	0	0	0	0
145	96	**MECHANICAL INC.,** Hillside, Ill.	M/SH	119.9	142.3	57	22	2	0	6	14	0	0	0
146	136	**GILL-SIMPSON INC.,** Baltimore, Md.	E	119.9	75.0	55	10	10	0	5	10	5	0	5
147	135	**O'CONNELL ELECTRIC CO. INC.,** Victor, N.Y.	E	118.4	120.0	40	3	2	1	2	6	4	0	5
148	300	**MCHUGH CONCRETE CONSTRUCTION,** Chicago, Ill.	C	117.5	225.0	75	0	0	0	2	0	23	0	0
149	182	**BERMUDEZ, LONGO, DIAZ-MASSO LLC,** San Juan, P.R.[149]	E/M	117.2	64.7	38	0	0	0	0	22	0	0	0
150	177	**ERMCO INC.,** Indianapolis, Ind.	E	116.1	76.1	75	10	0	0	5	0	0	0	10

FOOTNOTES: 103 = GENERATOR AND ENGINE DISTRIBUTION; 105 = CRANE & RIGGING; 111 = INDUSTRIAL CLEANING; 126 = HAZARDOUS WASTE; 149 = CIVIL WORK;

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
151	**	**PACIFIC RIM MECHANICAL CONTRACTORS INC.,** San Diego, Calif.	M	113.7	98.4	100	0	0	0	0	0	0	0	0
152	213	**VAUGHN INDUSTRIES LLC,** Carey, Ohio	E/U/M	110.9	86.1	53	10	5	0	0	0	0	0	0
153	137	**CLEAN EARTH INC.,** Hatboro, Pa.[153]	O	110.1	110.1	14	0	11	0	0	37	20	14	0
154	112	**NORTHEAST REMSCO CONSTRUCTION INC.,** Farmingdale, N.J.[154]	O/M/U	110.0	166.8	0	0	0	10	30	0	30	0	0
155	191	**A.O. REED & CO.,** San Diego, Calif.	M	109.0	71.0	75	10	0	5	0	10	0	0	0
156	143	**AMERICAN TECHNOLOGIES INC.,** Orange, Calif.	O	108.9	NA	90	5	0	0	0	5	0	0	0
157	116	**CLEVELAND ELECTRIC CO.,** Atlanta, Ga.	E	108.8	120.0	28	12	20	0	6	5	25	0	4
158	123	**LAKE ERIE ELECTRIC COS.,** Cleveland, Ohio	E	108.8	90.2	31	10	9	0	10	20	0	0	5
159	**	**PRECISION WALLS INC.,** Cary, N.C.	W	108.8	106.9	100	0	0	0	0	0	0	0	0
160	157	**THE WILLIAMS GROUP,** Merrifield, Va.[160]	ST/O	108.8	97.0	45	0	0	0	0	33	23	0	0
161	**	**E.M. DUGGAN INC.,** Canton, Mass.	M	108.7	132.7	100	0	0	0	0	0	0	0	0
162	101	**COCHRAN INC.,** Seattle, Wash.	E	108.0	120.0	60	0	0	0	0	0	0	0	40
163	149	**W.A. RASIC CONSTRUCTION CO. INC.,** Long Beach, Calif.	U	106.0	176.0	0	0	0	41	33	16	0	0	10
164	163	**LEE CO.,** Franklin, Tenn.	M	105.3	120.0	90	10	0	0	0	0	0	0	0
165	222	**CSI ELECTRICAL CONTRACTORS INC.,** Santa Fe Springs, Calif.	E	104.8	104.4	25	10	10	0	0	15	3	0	7
166	178	**INTERSTATES COS.,** Sioux Center, Iowa	E	104.0	90.5	3	10	5	0	0	82	0	0	0
167	150	**INDEPENDENCE EXCAVATING INC.,** Independence, Ohio[167]	X/D	103.3	56.6	49	9	0	9	7	4	20	0	0
168	167	**CONTINENTAL ELECTRICAL CONSTRUCTION CO.,** Oak Brook, Ill.	E	103.0	100.0	70	10	0	0	0	0	0	0	20
169	161	**FRESH MEADOW MECHANICAL CORP.,** Fresh Meadows, N.Y.	M	102.9	135.1	90	0	10	0	0	0	0	0	0
170	138	**NASDI LLC,** Waltham, Mass.	D/A	102.8	102.8	50	10	10	0	0	0	30	0	0
171	159	**VSC FIRE & SECURITY INC.,** Ashland, Va.[171]	O	102.4	73.8	100	0	0	0	0	0	0	0	0
172	166	**BAKERTRIANGLE,** Dallas, Texas	W	102.3	98.5	80	10	0	0	0	0	10	0	0
173	**	**DELTA DIVERSIFIED ENTERPRISES INC.,** Tempe, Ariz.	E	101.0	74.0	30	45	15	0	0	0	10	0	0
174	94	**DURR MECHANICAL CONSTRUCTION INC.,** New York, N.Y.	M	98.4	17.7	0	0	54	0	29	0	0	0	0
175	176	**LETSOS CO.,** Houston, Texas	M	97.9	51.6	92	0	0	0	0	8	0	0	0
176	**	**THE RAYMOND GROUP,** Orange, Calif.	W	96.6	125.0	90	0	0	0	0	0	10	0	0
177	275	**PLATEAU EXCAVATION INC.,** Austell, Ga.	D	96.5	109.2	45	25	5	0	5	10	10	0	0
178	**	**T.B. PENICK & SONS INC.,** San Diego, Calif.	C	95.7	82.6	100	0	0	0	0	0	0	0	0
179	239	**MCM MANAGEMENT CORP.,** Bloomfield Hills, Mich.	D/A	94.5	150.0	10	0	0	0	0	30	0	10	0
180	194	**BEST CONTRACTING SERVICES INC.,** Gardena, Calif.	R	94.0	11.0	95	0	0	1	1	2	1	0	0
181	185	**NATIONS ROOF LLC,** Lithia Springs, Ga.	R	93.0	118.0	30	40	0	0	0	25	0	0	5
182	**	**VEC INC.,** Girard, Ohio	E/M	92.3	92.3	0	19	0	0	0	20	0	0	7
183	169	**MONA ELECTRIC GROUP INC.,** Clinton, Md.	E	92.0	62.0	92	0	0	0	0	0	0	0	8
184	208	**CROWN CORR INC.,** Gary, Ind.	SH/O	91.5	79.4	54	0	0	0	0	0	28	0	0
185	141	**NATIONAL CONSTRUCTION ENTERPRISES INC.,** Ypsilanti, Mich.	W	91.2	100.3	100	0	0	0	0	0	0	0	0
186	192	**ALTERMAN,** San Antonio, Texas	E	90.5	89.3	76	2	0	0	0	2	0	0	20
187	249	**COLLINS ELECTRICAL CO. INC.,** Stockton, Calif.	E	90.2	90.5	64	1	12	4	7	0	6	0	0
188	204	**GRUNAU CO.,** Oak Creek, Wis.	M	89.1	84.2	45	20	0	0	10	20	5	0	0
189	224	**DORVIN D. LEIS CO. INC.,** Kahului, Hawaii	M	88.6	79.8	98	0	1	0	1	0	0	0	0
190	189	**PRISM ELECTRIC INC.,** Garland, Texas	E	88.5	40.5	20	10	0	0	0	0	20	0	0
191	228	**KSW MECHANICAL SERVICES INC.,** Long Island City, N.Y.	M	88.4	53.1	100	0	0	0	0	0	0	0	0
192	155	**TRI-CITY ELECTRICAL CONTRACTORS INC.,** Altamonte Springs, Fla.	E	88.0	110.0	95	0	0	0	0	0	0	0	5
193	188	**KALKREUTH ROOFING & SHEET METAL INC.,** Wheeling, W.Va.	R	88.0	77.0	85	7	0	0	0	8	0	0	0
194	195	**REX MOORE ELECTRICAL CONTRACTORS & ENGRS.,** Sacramento, Calif.	E	87.5	92.0	35	15	25	0	0	15	0	0	0
195	133	**UNIVERSITY MECHANICAL CONTRACTORS INC.,** Mukilteo, Wash.	M	87.0	85.0	73	5	0	0	18	0	0	0	0
196	231	**E.S. BOULOS CO.,** Westbrook, Maine	E	86.3	63.9	35	5	40	0	0	5	5	0	10
197	238	**OIL CAPITAL ELECTRIC,** Tulsa, Okla.	E/M	86.3	76.0	50	5	10	0	20	15	0	0	0
198	199	**W.A. CHESTER LLC,** Lanham, Md.	U	86.3	76.5	0	0	100	0	0	0	0	0	0
199	165	**STARK EXCAVATING INC.,** Bloomington, Ill.	X/U/C	85.1	76.5	15	5	2	3	12	0	63	0	0
200	172	**W & W GLASS LLC,** Nanuet, N.Y.	G	85.0	110.0	85	0	0	0	0	0	15	0	0

FOOTNOTES: 153 = SOIL AND DREDGE TREATMENT, RECYCLING, AND DISPOSAL; 154 = MICRO-TUNNELING/SUB AQUEOUS CABLE INSTALLATION; 160 = STEEL FABRICATION; 167 = CONCRETE CRUSHING; 171 = FIRE PROTECTION;

#09 **SAFWAY GROUP,** a 7,000-employee scaffolding and industrial-services contractor, is the highest-ranked firm to debut on the Top 600 this year.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
201	193	**BAKER GROUP,** Des Moines, Iowa[201]	M/SH	84.9	94.5	87	1	0	0	0	6	2	0	4
202	198	**WEST VALLEY CONSTRUCTION CO. INC.,** Campbell, Calif.[202]	U	84.6	86.8	0	0	11	78	5	0	0	0	6
203	457	**GEO-SOLUTIONS INC.,** New Kensington, Pa.[203]	O	84.6	37.3	0	0	0	0	0	0	0	100	0
204	**	**HUSSUNG MECHANICAL CONTRACTORS INC.,** Louisville, Ky.	M	84.5	75.0	63	10	5	0	2	20	0	0	0
205	156	**SHAPIRO & DUNCAN INC.,** Rockville, Md.	M	83.8	105.0	92	0	0	0	0	0	8	0	0
206	120	**DUCCI ELECTRICAL CONTRACTORS INC.,** Torrington, Conn.	E	83.4	51.0	35	12	2	0	0	0	36	0	15
207	253	**CHERRY COS.,** Houston, Texas	O/D	83.0	3.9	0	0	0	0	0	0	0	0	0
208	220	**CONDON-JOHNSON & ASSOCIATES,** Oakland, Calif.	X	82.7	50.0	25	0	10	10	0	0	50	0	0
209	170	**BIERLEIN,** Midland, Mich.	D	81.8	66.0	15	40	10	0	0	35	0	0	0
210	215	**COMMONWEALTH ELECTRIC CO. OF THE MIDWEST,** Lincoln, Neb.	E	81.0	72.5	61	0	8	0	0	19	4	0	4
211	175	**W.G. TOMKO INC.,** Finleyville, Pa.	M	80.0	65.1	90	5	0	0	0	0	5	0	0
212	**	**J DERENZO CO.,** Brockton, Mass.	X	80.0	97.0	100	0	0	0	0	0	0	0	0
213	266	**MOBLEY INDUSTRIAL SERVICES INC.,** Laporte, Texas[213]	P/O	80.0	80.0	0	0	0	0	0	100	0	0	0
214	180	**RYAN INC. CENTRAL,** Janesville, Wis.	X	79.8	71.1	20	0	5	0	65	0	6	0	0
215	261	**TRI CITY ELECTRIC CO. OF IOWA,** Davenport, Iowa	E	79.2	60.1	50	30	0	0	1	0	1	0	18
216	197	**CONCRETE STRATEGIES LLC,** St. Louis, Mo.	C	79.0	53.4	35	45	0	0	0	0	20	0	0
217	291	**MATCO ELECTRIC CORP.,** Vestal, N.Y.	E	78.8	36.6	70	10	0	0	0	0	0	0	20
218	293	**BUCKNER COS.,** Graham, N.C.	ST	78.6	78.6	40	55	0	0	0	0	5	0	0
219	233	**FOUNDATION CONSTRUCTORS INC.,** Oakley, Calif.	X	78.3	90.1	54	0	6	0	3	2	35	0	0
220	217	**PIERCE ASSOCIATES INC.,** Alexandria, Va.	M	78.1	NA	100	0	0	0	0	0	0	0	0
221	269	**VEE-JAY CEMENT CONTRACTING CO. INC.,** St. Louis, Mo.[221]	C	77.5	86.7	60	15	0	0	0	15	10	0	0
222	181	**PAYNECREST ELECTRIC,** St. Louis, Mo.	E	77.0	105.0	24	20	26	0	0	24	0	0	2
223	207	**NEWKIRK ELECTRIC,** Muskegon, Mich.	E	76.8	68.0	1	6	20	1	4	6	6	0	22
224	327	**BIRDAIR INC.,** Amherst, N.Y.	R	76.5	98.0	100	0	0	0	0	0	0	0	0
225	267	**PAL ENVIRONMENTAL SERVICES,** Long Island City, N.Y.	A	76.0	87.0	80	0	0	0	0	20	0	0	0
226	304	**CALIFORNIA DRYWALL CO.,** San Jose, Calif.	W	75.9	106.6	90	5	0	0	0	0	5	0	0
227	218	**RUTTURA & SONS CONSTRUCTION CO. INC.,** West Babylon, N.Y.	X	75.0	109.1	65	0	0	0	15	0	20	0	0
228	211	**WILSON ELECTRIC SERVICES CORP.,** Tempe, Ariz.[228]	E/O	74.3	30.3	40	0	0	0	0	10	5	0	30
229	214	**THE TRI-M GROUP LLC,** Kennett Square, Pa.	E	74.1	76.2	45	15	8	0	0	20	0	0	12
230	258	**J.B. HENDERSON CONSTRUCTION CO. INC.,** Albuquerque, N.M.	M	74.0	43.2	38	62	0	0	0	0	0	0	0
231	247	**TOPCOR COS. LLC,** Baton Rouge, La.[231]	O	74.0	79.0	0	0	2	0	0	75	13	0	0
232	263	**STEINY AND CO. INC.,** Vallejo, Calif.	E	73.5	30.4	7	0	0	0	11	0	82	0	0
233	295	**DUNBAR MECHANICAL INC.,** Toledo, Ohio	M/ST	73.4	42.0	24	15	5	0	0	56	0	0	0
234	219	**UNIVERSAL BUILDERS SUPPLY INC.,** New Rochelle, N.Y.[234]	O	73.3	29.2	100	0	0	0	0	0	0	0	0
235	212	**KELSO-BURNETT CO.,** Chicago, Ill.	E	73.2	82.0	59	16	13	0	0	0	0	0	11
236	256	**KENT COS.,** Grand Rapids, Mich.	C	72.8	81.6	70	10	0	0	0	10	10	0	0
237	232	**L.P.R. CONSTRUCTION CO.,** Loveland, Colo.[237]	ST/M	72.0	102.0	30	0	35	0	0	35	0	0	0
238	244	**J. RANCK ELECTRIC INC.,** Mount Pleasant, Mich.	E	71.5	50.7	20	0	0	0	3	24	33	0	20
239	268	**G.M. MCCROSSIN INC.,** Bellefonte, Pa.	M/C/X	71.0	50.6	25	10	7	3	40	5	2	2	3
240	**	**RICHARD GOETTLE INC.,** Cincinnati, Ohio	X	70.9	74.6	10	10	25	10	10	10	25	0	0
241	259	**TEC INDUSTRIAL,** Kingsport, Tenn.	E/M	70.3	73.8	0	5	11	0	0	81	0	0	3
242	190	**MIDSTATE MECHANICAL INC.,** Phoenix, Ariz.	M	70.0	69.5	100	0	0	0	0	0	0	0	0
243	237	**MUTH ELECTRIC INC.,** Mitchell, S.D.	E	69.7	55.2	59	8	3	6	5	9	4	0	6
244	201	**BAKER ELECTRIC INC.,** Escondido, Calif.	E	68.4	66.1	68	0	10	0	5	0	0	0	17
245	**	**NASHVILLE MACHINE CO. INC.,** Nashville, Tenn.[245]	M/O/SH	67.7	64.9	75	15	0	0	0	10	0	0	0
246	284	**DIVERSIFIED UTILITY SERVICES INC.,** Bakersfield, Calif.	U	67.6	75.0	0	0	100	0	0	0	0	0	0
247	264	**PORT MORRIS TILE & MARBLE CORP.,** Bronx, N.Y.[247]	O	67.6	75.0	100	0	0	0	0	0	0	0	0
248	257	**A.C. DELLOVADE INC.,** Canonsburg, Pa.	SH/G	65.5	59.2	25	30	25	0	0	10	10	0	0
249	277	**FAULCONER CONSTRUCTION CO. INC.,** Charlottesville, Va.	X/U	64.6	NA	0	0	10	15	15	0	60	0	0
250	306	**WAYNE BROTHERS INC.,** Kannapolis, N.C.	C/X	64.0	54.5	29	26	28	3	3	6	0	0	0

FOOTNOTES: 201 = CONTROLS AND SECURITY; 202 = UNDERGROUND PIPELINE AND UTILITIES; 203 = SOIL STABILIZATION / ENVIR. REMEDIATION; 213 = INDUSTRIAL INSULATION AND SCAFFOLDING; 221 = COMMERCIAL POOLS; 228 = SPECIAL SYSTEMS; 231 = STRUCTURAL RESTORATION, PLASTIC PIPING SYSTEMS, ENVIRONMENTAL LINERS, RUBBER LINING, FABRICATION; 234 = SCAFFOLDING, HOISTING AND PROTECTION; 237 = MISC; 245 = ELEVATOR; 247 = TILE, MARBLE, TERRAZZO, EXTERIOR STONE;

#16 **MMR GROUP INC.** jumped up the list due to its work on the Kearl oil sands in Alberta, Canada, and on the Valero refinery expansion in St. Charles, La.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
251	**	**SUPERIOR GUNITE,** Lakeview Terrace, Calif.	C	64.0	59.7	35	0	7	5	4	2	47	0	0
252	254	**THOMAS G. GALLAGHER INC.,** Cambridge, Mass.	M	64.0	60.0	100	0	0	0	0	0	0	0	0
253	262	**COMNET COMMUNICATIONS LLC,** Bethel, Conn. 253	O	63.9	59.9	88	2	0	0	0	0	0	0	10
254	242	**EDWIN L. HEIM CO.,** Harrisburg, Pa.	E/M	63.8	13.5	36	35	4	1	1	5	1	0	5
255	**	**HOLLAND ROOFING,** Florence, Ky.	R	63.7	NA	50	45	0	0	0	5	0	0	0
256	246	**DYNATEN CORP.,** Fort Worth, Texas	M	63.0	61.0	86	5	0	0	0	9	0	0	0
257	255	**R.W. WARNER INC.,** Frederick, Md.	M	62.7	63.8	100	0	0	0	0	0	0	0	0
258	86	**CASEY INDUSTRIAL,** Westminster, Colo.	M/E/ST	62.5	137.1	0	0	53	0	0	47	0	0	0
259	**	**UNITED GROUP SERVICES,** Cincinnati, Ohio	M/ST	62.5	32.0	0	10	35	0	0	55	0	0	0
260	209	**VAN ERT ELECTRIC CO. INC.,** Wausau, Wis. 260	E	61.7	52.0	18	0	29	0	2	42	4	0	5
261	240	**PIC GROUP INC.,** Atlanta, Ga.	O/M	61.4	50.0	0	0	100	0	0	0	0	0	0
262	225	**DRILL TECH DRILLING & SHORING INC.,** Antioch, Calif.	X	60.8	112.0	20	0	0	20	0	10	50	0	0
263	311	**GSL ELECTRIC,** Sandy, Utah 263	E	60.7	50.8	40	0	0	0	15	0	0	0	5
264	252	**THE BELDON GROUP,** San Antonio, Texas264	O/R	60.2	58.0	100	0	0	0	0	0	0	0	0
265	206	**HERMANSON CO. LLP,** Kent, Wash.	M	60.0	90.0	87	10	0	0	3	0	0	0	0
266	270	**BAUER FOUNDATION CORP.,** Odessa, Fla.266	X	59.7	39.4	0	0	2	98	0	0	0	0	0
267	316	**OKLAHOMA ELECTRICAL SUPPLY CO.,** Oklahoma City, Okla.	E	59.3	49.8	48	1	15	0	0	5	0	0	21
268	234	**RACHEL CONTRACTING INC.,** St. Michael, Minn.	X	58.6	59.3	19	0	19	1	1	32	6	0	
269	307	**THE FARFIELD CO.,** Lititz, Pa.	E/M	58.2	85.7	96	0	0	0	0	0	4	0	0
270	294	**MAGNUS PACIFIC CORP.,** Roseville, Calif.	X/D	58.2	59.5	0	0	0	56	0	14	0	0	0
271	288	**MARINA LANDSCAPE INC.,** Anaheim, Calif. 271	O	58.0	45.0	20	0	5	5	5	0	65	0	0
272	323	**ALAKAI MECHANICAL CORP.,** Honolulu, Hawaii	M	57.9	59.5	100	0	0	0	0	0	0	0	0
273	322	**WYATT INC.,** Pittsburgh, Pa. 273	W/O	57.7	40.9	100	0	0	0	0	0	0	0	0
274	**	**SDB INC.,** Tempe, Ariz.	W	57.6	49.9	59	42	0	0	0	0	0	0	0
275	305	**MCGEE BROTHERS CO. INC.,** Monroe, N.C.	MA	57.4	NA	100	0	0	0	0	0	0	0	0
276	354	**TRI-STATE DRILLING INC.,** Hamel, Minn.	X	57.3	45.0	0	0	95	0	0	0	5	0	0
277	309	**TRAFFIC CONTROL DEVICES INC.,** Altamonte Springs, Fla.	E	57.0	59.4	0	0	0	0	0	0	100	0	0
278	271	**CLEVELAND CEMENT CONTRACTORS INC.,** Cleveland, Ohio	C	56.7	35.1	80	20	0	0	0	0	0	0	0
279	365	**NATIONAL STEEL CITY LLC,** Plymouth, Mich.	ST	56.5	125.0	0	0	80	0	0	20	0	0	0
280	329	**CENTURY CONCRETE,** Virginia Beach, Va.	C	56.4	51.8	75	0	0	0	0	0	25	0	0
281	273	**MIDASCO LLC,** Elkridge, Md. 281	O/E	56.2	104.6	0	0	0	0	0	0	90	0	10
282	**	**GREAT LAKES PLUMBING & HEATING CO.,** Chicago, Ill.	M	56.0	75.5	100	0	0	0	0	0	0	0	0
283	363	**SURE STEEL INC.,** Sandy, Utah	ST	56.0	45.5	15	0	0	0	0	85	0	0	0
284	**	**MILLER INSULATION CO. INC.,** Bismarck, N.D. 284	O	56.0	17.9	27	0	0	0	0	73	0	0	0
285	**	**YEAROUT MECHANICAL INC.,** Albuquerque, N.M.	M	55.8	22.5	85	10	0	0	5	0	0	0	0
286	202	**CHARLES E. JARRELL CONTRACTING INC.,** Earth City, Mo.	M	55.6	55.6	100	0	0	0	0	0	0	0	0
287	**	**AEVENIA,** Moorhead, Minn.	O	55.5	29.1	0	0	0	0	0	0	0	0	31
288	338	**TOWER GLASS INC.,** Santee, Calif.	G	55.0	NA	90	0	0	0	0	0	10	0	0
289	330	**WAYNE AUTOMATIC FIRE SPRINKLERS INC.,** Orlando, Fla. 289	O	54.8	53.6	100	0	0	0	0	0	0	0	0
290	285	**BRENT SCARBROUGH & CO.,** Fayetteville, Ga.	R	54.8	133.2	100	0	0	0	0	0	0	0	0
291	296	**TECHNO COATINGS INC.,** Anaheim, Calif.	P	54.8	51.9	10	10	30	10	10	10	10	10	0
292	343	**UNITED FORMING INC.,** Austell, Ga.	C	54.7	62.8	100	0	0	0	0	0	0	0	0
293	366	**PRECISION CONCRETE CONSTRUCTION INC.,** Alpharetta, Ga.	C	54.7	57.7	45	45	0	0	0	0	10	0	0
294	299	**DOUGLASS COLONY GROUP,** Commerce City, Colo. 294	R/SH	54.1	59.0	93	0	0	0	0	0	0	0	0
295	241	**EDGERTON CONTRACTORS INC.,** Oak Creek, Wis.	X	53.7	56.1	50	0	18	0	0	0	30	0	0
296	281	**THOMAS INDUSTRIAL COATINGS INC.,** Pevely, Mo.	P	53.3	62.6	2	4	10	20	15	14	25	0	10
297	429	**UTILITY CONTRACTORS INC. (UCI),** Wichita, Kan.	C/U	53.3	87.8	0	0	0	9	22	70	0	0	0
298	308	**B.T. MANCINI CO. INC.,** Milpitas, Calif.298	SH/O	53.1	55.6	90	10	0	0	0	0	0	0	0
299	292	**SCHREIBER ROOFING,** Wixom, Mich.	R	53.0	53.0	10	80	0	0	0	10	0	0	0
300	168	**THE SHOCKEY PRECAST GROUP,** Winchester, Va.	C	53.0	30.1	100	0	0	0	0	0	0	0	0

FOOTNOTES: 253 = TELECOM; 260 = TELECOM AND PHONE SYSTEMS; 263 = LOW-VOLTAGE SYSTEMS; 264 = GUTTERS; 266 = DRILLING; 271 = LANDSCAPE; 273 = MILLWORK, EIFS AND FIREPROOFING; 281 = SIGNING AND INTELLIGENT TRANSPORTATION SYSTEMS; 284 = INSULATION; 289 = FIRE PROTECTION; 294 = SOLAR PV; 298 = INTERIOR TRADES;

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
301	332	**SHAW ELECTRIC CO.,** Southfield, Mich.	E	52.7	55.6	41	0	8	0	19	0	0	0	32
302	312	**FD THOMAS INC.,** Medford, Ore.	P	52.0	54.3	15	20	0	10	15	5	30	5	0
303	476	**PIPING & EQUIPMENT CO. INC.,** Wichita, Kan.	M	51.6	51.6	0	0	5	0	0	95	0	0	0
304	283	**ERSHIGS INC.,** Bellingham, Wash.	M	51.4	97.4	0	0	75	0	2	17	0	5	1
305	310	**POYNTER SHEET METAL,** Bloomington, Ind.	SH	50.8	37.4	50	15	10	0	10	10	0	0	5
306	480	**CEC ELECTRICAL INC.,** Fort Worth, Texas	E	50.7	75.5	41	25	0	0	0	0	0	0	0
307	290	**LATITE ROOFING & SHEET METAL CO.,** Pompano Beach, Fla.	R	50.5	48.0	100	0	0	0	0	0	0	0	0
308	418	**DALEY'S DRYWALL,** Campbell, Calif.	W	50.1	42.2	100	0	0	0	0	0	0	0	0
309	297	**BRUCE & MERRILEES ELECTRIC CO.,** New Castle, Pa.	E	50.0	75.0	0	0	5	0	0	25	50	0	0
310	272	**IMCOR - INTERSTATE MECHANICAL CORP.,** Phoenix, Ariz.[310]	M/SH	50.0	50.0	41	20	5	0	5	0	10	0	0
311	282	**SUPERIOR AIR HANDLING,** Clearfield, Utah	SH	49.8	25.4	23	0	0	0	0	0	4	48	0
312	361	**ENTERPRISE PROPERTIES INC.,** Omaha, Neb.	C	49.7	56.0	85	0	0	15	0	0	0	0	0
313	302	**GREENWOOD INDUSTRIES INC.,** Millbury, Mass.	R	49.4	60.0	85	0	0	0	0	0	15	0	0
314	341	**A & R MECHANICAL CONTRACTORS INC.,** Urbana, Ill.[314]	M/SH/O	49.3	15.0	72	0	0	0	0	0	0	0	0
315	230	**MBR CONSTRUCTION SERVICES INC.,** Reading, Pa.	E/M	49.3	48.0	24	25	0	0	20	31	0	0	0
316	317	**AVALOTIS CORP.,** Verona, Pa.	P	49.1	28.2	0	30	35	0	0	0	35	0	0
317	**	**ARCHITECTURAL WALL SYSTEMS CO.,** West Des Moines, Iowa	SH/G	49.0	24.7	100	0	0	0	0	0	0	0	0
318	417	**NORTHLAND CONCRETE & MASONRY CO. LLC,** Burnsville, Minn.	C/MA	49.0	50.0	55	15	0	0	0	15	15	0	0
319	359	**BAYSIDE INTERIORS INC.,** Fremont, Calif.	W	48.9	56.5	100	0	0	0	0	0	0	0	0
320	279	**HARDY CORP.,** Birmingham, Ala.	M	48.9	49.6	90	0	0	0	0	10	0	0	0
321	506	**KARAS & KARAS GLASS CO. INC.,** Boston, Mass.	G	48.7	65.6	100	0	0	0	0	0	0	0	0
322	243	**THOMAS CO. INC.,** Egg Harbor Township, N.J.	R/SH	48.3	16.9	100	0	0	0	0	0	0	0	0
323	372	**BASDEN STEEL CORP.,** Burleson, Texas	ST	48.3	52.2	89	0	0	0	0	11	0	0	0
324	349	**CANNON & WENDT ELECTRIC CO. INC.,** Phoenix, Ariz.	E	48.2	52.8	97	0	0	0	0	0	0	0	3
325	298	**HEPACO LLC,** Charlotte, N.C.[325]	O	48.1	73.5	0	0	0	0	0	0	0	100	0
326	324	**TAYLOR ELECTRIC INC.,** Salt Lake City, Utah	E	47.6	33.2	95	5	0	0	0	0	0	0	0
327	301	**BUIST ELECTRIC,** Byron Center, Mich.	E	47.2	51.0	50	20	0	0	0	20	0	0	10
328	278	**SYSTEMS CONTRACTING CORP.,** El Dorado, Ark.	M	47.1	47.1	0	10	0	0	0	85	0	0	0
329	320	**A-C ELECTRIC CO.,** Bakersfield, Calif.	E	47.0	36.0	41	0	2	0	9	26	22	0	0
330	251	**MID-CITY ELECTRIC CO.,** Columbus, Ohio[330]	E	46.8	30.3	86	0	0	0	0	4	0	0	10
331	352	**MCDADE-WOODCOCK INC.,** Albuquerque, N.M.	E	46.7	17.1	5	3	4	15	60	0	1	0	2
332	369	**DGC CAPITAL CONTRACTING,** Mount Vernon, N.Y.[332]	O/D/G	46.5	41.0	85	0	0	0	0	0	0	0	0
333	335	**PRECISION ENVIRONMENTAL CO.,** Independence, Ohio	A/D	46.4	52.6	0	0	0	0	0	0	0	85	0
334	426	**THE PIPCO COS. LTD.,** Peoria, Ill.[334]	M/O/U	46.3	38.5	20	20	10	10	5	15	0	0	0
335	**	**PANELIZED STRUCTURES INC.,** Modesto, Calif.[335]	O	46.1	54.2	100	0	0	0	0	0	0	0	0
336	286	**ELDECO INC.,** Greenville, S.C.	E	46.1	59.2	25	50	0	0	0	25	0	0	0
337	280	**KIMMINS CONTRACTING CORP.,** Tampa, Fla.	U/D	45.6	50.0	20	0	0	20	10	30	20	0	0
338	342	**GREGORY ELECTRIC CO. INC.,** Columbia, S.C.	E	45.4	48.5	30	30	15	0	10	15	0	0	0
339	345	**HACI MECHANICAL CONTRACTORS INC.,** Phoenix, Ariz.	M	45.3	49.5	83	0	0	0	1	0	12	0	5
340	334	**JOHN A. PENNEY CO. INC.,** Cambridge, Mass.	E	45.3	37.0	90	0	0	0	0	0	0	0	0
341	405	**PREMIER ELECTRICAL CORP.,** Brooklyn Park, Minn.	E	45.2	35.0	20	0	5	5	30	10	25	0	5
342	**	**NATIONAL ENCLOSURE CO. LLC,** Pontiac, Mich.	G	45.1	50.0	100	0	0	0	0	0	0	0	0
343	326	**SCHLOUCH INC.,** Blandon, Pa.	X	45.0	44.2	80	3	5	0	0	0	12	0	0
344	235	**FRISCHHERTZ ELECTRIC CO. INC.,** New Orleans, La.	E	45.0	43.8	100	0	0	0	0	0	0	0	0
345	313	**J & S MECHANICAL CONTRACTORS INC.,** Draper, Utah	M	44.8	40.6	100	0	0	0	0	0	0	0	0
346	447	**DS&D,** Somerville, N.J.[346]	O	44.8	33.4	0	0	0	0	0	0	0	0	0
347	**	**FRANK M. BOOTH INC.,** Marysville, Calif.	M	44.7	93.0	95	0	0	0	0	2	3	0	0
348	360	**DUNKIN & BUSH INC.,** Kirkland, Wash.	P	44.3	44.3	0	5	15	10	0	60	10	0	0
349	364	**FERGUSON,** Plainville, Conn.	M/E	44.2	47.7	100	0	0	0	0	0	0	0	0
350	318	**GROUP BUILDERS INC.,** Honolulu, Hawaii	W	44.1	24.0	100	0	0	0	0	0	0	0	0

FOOTNOTES: 310 = PIPING AND PLUMBING; 314 = PLUMBING; 325 = HAZWASTE; 330 = TECHNOLOGY; 332 = FIXTURE INSTALLATION; 334 = FIRE SPRINKLER; 335 = ROOF STRUCTURE; 346 = CASEWORK/WALLS DISTRIBUTOR;

#23 **HAYWARD BAKER's** parent company, Keller USA, acquired North American Caisson, Edmonton, Alberta, Canada, on July 15.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
351	328	**BERGER ENGINEERING CO.,** Dallas, Texas	M	43.1	42.4	100	0	0	0	0	0	0	0	0
352	**	**BRYANT-DURHAM ELECTRIC CO. INC.,** Durham, N.C.	E	42.6	44.3	31	0	0	0	0	0	21	0	0
353	440	**SARENS NORTH AMERICA,** Alameda, Calif.	ST	42.5	NA	0	0	60	0	0	40	0	0	0
354	371	**PHILIPS BROS. ELECTRICAL CONTRACTORS INC.,** Glenmoore, Pa.	E	42.2	13.4	25	10	0	0	30	15	20	0	0
355	314	**FEYEN ZYLSTRA LLC,** Grand Rapids, Mich.	E	42.2	58.5	27	30	4	0	0	19	0	0	20
356	315	**CAID INDUSTRIES INC.,** Tucson, Ariz. 356	O/SH/M	42.0	45.0	10	20	10	10	5	40	5	0	0
357	437	**READY ELECTRIC CO. INC.,** Louisville, Ky.	E	41.4	30.0	65	0	5	0	0	30	0	0	0
358	260	**E LIGHT ELECTRIC SERVICES INC.,** Englewood, Colo.	E	41.3	38.4	30	0	70	0	0	0	0	0	0
359	410	**JOHNSON & JORDAN INC.,** Scarborough, Maine	M	41.2	22.7	99	1	0	0	0	0	0	0	0
360	463	**KOONTZ ELECTRIC CO. INC.,** Morrilton, Ark.	E	41.2	18.9	0	5	75	5	0	10	5	0	0
361	340	**MARKHAM CONTRACTING CO. INC.,** Phoenix, Ariz. 361	X	40.9	58.8	51	0	5	0	0	0	44	0	0
362	346	**THE DIGESARE GROUP,** Schenectady, N.Y.	M	40.5	30.0	90	0	0	0	0	0	10	0	0
363	431	**WHITE ELECTRICAL CONSTRUCTION CO.,** Atlanta, Ga.	E	40.0	40.0	0	30	30	0	0	30	0	0	10
364	319	**ALBIN CARLSON & CO.,** Lisle, Ill.	C	39.7	2.7	5	0	0	0	0	0	95	0	0
365	**	**SOUTHERN CONTRACTING CO.,** San Marcos, Calif.	E	39.5	35.4	0	0	10	15	75	0	0	0	0
366	289	**COFFMAN EXCAVATION INC.,** Oregon City, Ore.	X/U	39.4	57.5	15	85	0	0	0	0	0	0	0
367	348	**MEISNER ELECTRIC INC.,** Delray Beach, Fla.	E	39.3	54.1	92	4	0	0	1	0	0	0	3
368	400	**SERETTA CONSTRUCTION INC.,** Orlando, Fla.	C	39.0	39.0	85	10	0	0	0	5	0	0	0
369	396	**CENTURY STEEL ERECTORS,** Dravosburg, Pa.	ST	39.0	40.4	40	0	0	0	0	40	20	0	0
370	486	**ENVIRONMENTAL REMEDIATION SERVICES INC.,** Schenectady, N.Y.	A	38.9	49.0	0	0	0	0	0	0	0	100	0
371	353	**GRIBBINS INSULATION CO. INC.,** Evansville, Ind. 371	O	38.7	30.3	10	5	55	0	0	30	0	0	0
372	**	**THE BULLDOG GROUP INC.,** Winston-Salem, N.C.	R	38.7	37.8	82	18	0	0	0	0	0	0	0
373	276	**ACTION ELECTRICAL & MECHANICAL CONTRACTORS,** Smyrna, Ga.	E/M	38.7	29.8	15	31	5	0	0	2	0	0	2
374	444	**NETWORK INFRASTRUCTURE INC.,** Hempstead, N.Y.	U	38.5	47.4	0	0	0	0	0	0	0	0	10
375	347	**SEEDORFF MASONRY INC.,** Strawberry Point, Iowa	MA	38.4	38.7	60	10	0	0	5	10	5	0	0
376	358	**PERLECTRIC INC.,** Fairfax, Va.	E	38.3	47.2	85	5	0	0	0	5	0	0	5
377	397	**KPOST CO.,** Dallas, Texas377	R	38.3	44.5	70	15	0	0	0	0	5	0	0
378	373	**THOMPSON ELECTRIC CO.,** Sioux City, Iowa	E	37.9	37.9	60	10	0	0	7	22	0	0	1
379	398	**CROWTHER ROOFING & SHEET METAL OF FL INC.,** Fort Myers, Fla.	R/SH	37.6	19.9	70	5	0	0	5	0	10	0	10
380	339	**CA LINDMAN COS.,** Jessup, Md.	MA/C	37.3	34.6	90	0	0	3	0	5	2	0	0
381	377	**DALMATIAN FIRE INC.,** Indianapolis, Ind. 381	O	37.2	31.0	70	15	5	0	0	10	0	0	0
382	385	**DURR HEAVY CONSTRUCTION,** Harahan, La.	X/C	37.0	25.6	100	0	0	0	0	0	0	0	0
383	392	**CONCRETE STRUCTURES OF THE MIDWEST INC.,** West Chicago, Ill.	C	36.8	17.2	73	0	0	0	0	0	27	0	0
384	333	**MILLER BONDED INC.,** Albuquerque, N.M.	M	36.6	36.2	100	0	0	0	0	0	0	0	0
385	433	**SUNWEST ELECTRIC INC.,** Anaheim, Calif.	E	36.6	48.8	90	9	0	0	0	0	0	0	1
386	421	**SOWLES CO.,** Shakopee, Minn.	ST	36.3	25.2	46	36	2	6	2	3	5	0	0
387	**	**ICON MECHANICAL CONSTRUCTION & ENGINEERING LLC,** Granite City, Ill.	M	36.1	24.6	40	0	0	0	0	60	0	0	0
388	450	**SWANSON & YOUNGDALE INC.,** Minneapolis, Minn.	P	36.1	27.6	72	0	6	0	5	15	2	0	0
389	357	**BEARD CONSTRUCTION GROUP LLC,** Port Allen, La.	X	36.0	30.0	0	0	4	0	8	82	6	0	0
390	443	**KOVACH INC.,** Chandler, Ariz.	G/W	36.0	43.5	80	0	0	0	0	0	20	0	0
391	**	**OMEGA DEMOLITION CORP.,** Elgin, Ill.	D	36.0	44.0	35	10	5	0	0	5	40	5	0
392	**	**GAMMA WINDOWS AND WALLS INTERNATIONAL INC.,** Miami, Fla.	G	35.7	92.0	100	0	0	0	0	0	0	0	0
393	331	**DEE CRAMER INC.,** Grand Blanc, Mich.	SH	35.6	27.6	65	30	0	0	5	0	0	0	0
394	497	**FOUNTAIN CONSTRUCTION CO. INC.,** Jackson, Miss. 394	O/E	35.4	25.0	100	0	0	0	0	0	0	0	0
395	**	**PITTSBURG TANK AND TOWER CO. INC.,** Henderson, Ky.	ST	35.3	NA	0	0	50	0	0	20	0	30	0
396	344	**VELLUTINI CORP. DBA ROYAL ELECTRIC CO.,** Sacramento, Calif.	E	35.2	48.8	45	0	0	0	0	0	55	0	0
397	**	**HALEY-GREER INC.,** Dallas, Texas	G	35.0	35.0	100	0	0	0	0	0	0	0	0
398	350	**SIERRA DETENTION SYSTEMS INC.,** Brighton, Colo. 398	O	35.0	60.7	100	0	0	0	0	0	0	0	0
399	411	**BROADWAY ELECTRIC INC.,** Elk Grove Village, Ill.	E	34.9	42.0	85	0	0	0	0	5	0	0	10
400	388	**CULLUM MECHANICAL CONSTRUCTION INC.,** Charleston, S.C.	M	34.8	30.8	83	17	0	0	0	0	0	0	0

FOOTNOTES: 356 = TANKS/STEEL FABRICATION; 361 = SITEWORK, EXCAVATION; 371 = MECHANICAL INSULATION; 377 = LWIC AND WP; 381 = FIRE SPRINKLERS; 394 = GENERAL CONSTRCTION TRADES; 398 = HIGH-SECURITY ELECTRICAL /DETENTION EQUIP.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
401	478	**R.T. MOORE CO. INC.,** Indianapolis, Ind. [401]	M	34.8	NA	100	0	0	0	0	0	0	0	0
402	428	**GAINES AND CO.,** Reisterstown, Md.	U	34.7	45.0	95	0	0	5	0	0	0	0	0
403	442	**INTERNATIONAL CHIMNEY CORP.,** Buffalo, N.Y.	C/MA/D	34.6	44.2	7	5	30	5	3	32	2	5	5
404	**	**BURNS & SCALO ROOFING CO. INC.,** Pittsburgh, Pa.	R	34.5	28.6	75	15	0	0	0	0	10	0	0
405	384	**KENMOR ELECTRIC CO. LP,** Houston, Texas	E	34.5	73.8	98	0	0	0	0	0	0	0	2
406	445	**CENTRAL CEILINGS INC.,** South Easton, Mass.	W	34.1	32.3	100	0	0	0	0	0	0	0	0
407	455	**ORNDORFF & SPAID INC.,** Beltsville, Md.	R/SH	33.9	32.6	80	10	0	0	0	10	0	0	0
408	403	**DESIGN ELECTRIC INC.,** Charlottesville, Va. [408]	E/O	33.6	35.0	50	3	10	1	3	10	8	0	15
409	451	**FLAGGER FORCE TRAFFIC CONTROL SERVICES LLC,** Hummelstown, Pa. [409]	O	33.3	40.0	0	0	0	0	0	0	100	0	0
410	467	**ACOUSTIC CEILING AND PARTITION CO.,** Ann Arbor, Mich.	W	33.2	28.9	100	0	0	0	0	0	0	0	0
411	**	**ALLIANCE GLAZING TECHNOLOGIES,** Romeoville, Ill.	G	33.1	30.4	100	0	0	0	0	0	0	0	0
412	489	**THE CIRCLE GROUP,** Atlanta, Ga.	W	32.6	36.4	100	0	0	0	0	0	0	0	0
413	539	**FLY & FORM INC.,** Atlanta, Ga.	C	32.6	48.5	100	0	0	0	0	0	0	0	0
414	370	**H. R. ALLEN INC.,** Charleston, S.C.	E	32.6	25.0	85	15	0	0	0	0	0	0	0
415	419	**M&D MECHANICAL CONTRACTORS INC.,** Decatur, Ala.	M	32.5	33.8	40	30	0	0	0	30	0	0	0
416	**	**DESERT MECHANICAL INC.,** Las Vegas, Nev.	M	32.4	121.6	37	0	0	0	0	0	63	0	0
417	414	**BOYETT CONSTRUCTION INC.,** Hayward, Calif.	W	32.0	45.0	100	0	0	0	0	0	0	0	0
418	422	**ASCHINGER ELECTRIC CO.,** Fenton, Mo.	E	32.0	33.0	40	10	0	0	0	15	20	0	15
419	386	**HARTMAN WALSH INDUSTRIAL,** St. Louis, Mo.	P	32.0	NA	0	20	20	5	10	25	15	5	0
420	487	**ASCHER BROTHERS CO. INC.,** Chicago, Ill.	P	31.7	31.7	100	0	0	0	0	0	0	0	0
421	368	**GOYETTE MECHANICAL CO.,** Flint, Mich.	M/E/SH	31.6	36.0	85	15	0	0	0	0	0	0	0
422	420	**UNITED RIGGERS & ERECTORS INC.,** Walnut, Calif.	M/ST/C	31.4	28.6	10	20	10	0	20	40	0	0	0
423	381	**TJ WIES CONTRACTING INC.,** Lake St. Louis, Mo.	W	31.4	29.9	100	0	0	0	0	0	0	0	0
424	367	**THORNE ASSOCIATES INC.,** Chicago, Ill.	W	31.2	29.7	100	0	0	0	0	0	0	0	0
425	512	**TRUESDELL CORP.,** Tempe, Ariz.[425]	C	31.1	36.7	5	0	0	5	0	0	90	0	0
426	416	**JOHN J. CAMPBELL ROOFING,** Memphis, Tenn.	R	31.0	32.5	75	20	0	0	0	5	0	0	0
427	**	**LINDER AND ASSOCIATES INC.,** Wichita, Kan.	E	30.7	18.0	32	68	0	1	0	0	0	0	0
428	525	**MAYERS ELECTRIC CO. INC.,** Cincinnati, Ohio	E	30.4	27.4	51	22	5	0	3	11	0	2	6
429	430	**CASTLE CONTRACTING LLC,** St Louis, Mo.	X	30.2	29.7	72	6	11	0	3	0	8	0	0
430	493	**IHP INDUSTRIAL INC.,** St. Joseph, Mo.	M	30.2	25.3	20	20	20	0	0	40	0	0	0
431	**	**ROOF DIAGNOSTICS SOLAR,** Wall, N.J. [431]	O	30.2	46.2	0	0	0	0	0	0	0	0	0
432	**	**TARLTON AND SON INC.,** Fresno, Calif.	W	30.2	36.6	100	0	0	0	0	0	0	0	0
433	407	**C.P. WARD INC.,** Scottsville, N.Y. [433]	O	30.0	13.7	5	0	0	5	5	0	85	0	0
434	449	**YOUNG PLUMBING & HEATING,** Waterloo, Iowa	M	29.7	23.2	74	26	0	0	0	0	0	0	0
435	**	**O.C. MCDONALD CO. INC.,** San Jose, Calif. [435]	M	29.7	18.6	100	0	0	0	0	0	0	0	0
436	423	**H.T. SWEENEY & SON INC.,** Brookhaven, Pa.	X	29.3	17.3	54	6	10	0	0	25	5	0	0
437	**	**SARATOGA ROOFING & CONSTRUCTION,** Oklahoma City, Okla.	R	29.3	35.0	100	0	0	0	0	0	0	0	0
438	**	**BARNES & DODGE INC.,** Lenexa, Kan.	SH/M	29.2	16.4	25	70	0	0	5	0	0	0	0
439	402	**ADRIAN L. MERTON INC.,** Capitol Heights, Md.	M	29.2	32.0	100	0	0	0	0	0	0	0	0
440	393	**B. FRANK JOY,** Hyattsville, Md.	U	29.1	17.3	21	0	54	0	16	0	0	0	9
441	530	**KING OF TEXAS ROOFING CO. LP,** Grand Prairie, Texas	R	28.7	34.0	90	10	0	0	0	0	0	0	0
442	505	**EVERGREENE ARCHITECTURAL ARTS INC.,** New York, N.Y. [442]	W/O/P	28.5	32.5	90	0	0	0	0	0	10	0	0
443	466	**SUPERIOR RIGGING & ERECTING CO. INC.,** Atlanta, Ga. [443]	ST/O	28.5	25.0	70	10	0	0	0	5	15	0	0
444	**	**GRAZZINI BROTHERS & CO.,** St. Paul, Minn.	O	28.3	24.5	93	0	0	0	0	0	7	0	0
445	483	**APG ELECTRIC INC.,** Clearwater, Fla.	E	28.3	21.7	85	5	0	0	0	0	0	0	10
446	424	**ASSOCIATED MECHANICAL CONTRACTORS INC.,** Montgomery, Ala.	M/U	28.2	22.0	65	0	20	0	0	15	0	0	0
447	**	**EAS CONTRACTING LP,** Farmers Branch, Texas	E/C	27.8	9.1	0	0	0	0	0	0	100	0	0
448	**	**HELLER ELECTRIC CO. INC.,** Brandywine, Md.	E	27.8	17.5	85	0	0	0	0	0	0	0	15
449	412	**EVANS ROOFING CO. INC.,** Elmira, N.Y.	R/SH	27.7	25.9	12	10	0	0	0	68	0	0	10
450	390	**GARDNER ZEMKE CO.,** Albuquerque, N.M.	E	27.7	44.1	38	0	20	8	0	0	31	0	0

FOOTNOTES: 401 = PLUMBING; 408 = TELECOMMUNICATIONS; 409 = TRAFFIC CONTROL; 425 = CONCRETE REPAIR; 431 = SOLAR; 433 = HEAVY HIGHWAY; 435 = PLUMBING/PIPING (25%); 442 = RESTORATION SERVICES; 443 = RIGGING AND CRANE RENTAL;

#172 **BAKERTRIANGLE** has opened a 65,000-sq-ft prefabrication plant to make exterior panels and gypsum shapes, among other items.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
451	460	**GREGG ELECTRIC INC.,** Ontario, Calif.	E	27.7	28.6	80	0	0	0	0	0	0	0	0
452	459	**SUN VALLEY MASONRY INC.,** Phoenix, Ariz.	MA	27.6	27.6	82	10	0	0	0	0	8	0	0
453	446	**WALDROP MECHANICAL SERVICES,** Spartanburg, S.C. [453]	M/SH	27.5	16.5	75	25	0	0	0	0	0	0	0
454	448	**POWER PIPING CO.,** Pittsburgh, Pa.	M	27.5	33.0	0	0	15	0	0	60	0	0	0
455	**	**WOLVERINE FIRE PROTECTION CO.,** Mt. Morris, Mich. [455]	O	27.5	18.0	20	25	15	0	0	15	25	0	0
456	**	**CROCKETT FACILITIES SERVICES,** Bowie, Md.	M	27.3	23.5	100	0	0	0	0	0	0	0	0
457	391	**SHORELINE FOUNDATION INC.,** West Park, Fla. [457]	O/X	27.2	19.3	0	0	0	0	0	0	25	0	0
458	**	**BRIGGS ELECTRIC INC.,** Tustin, Calif.	E	27.1	17.0	90	0	0	0	0	0	0	0	10
459	425	**ADVANCETEC LLC,** Richmond, Va. [459]	O	27.0	32.0	0	0	0	0	0	0	0	0	0
460	475	**LUSE THERMAL TECHNOLOGIES LLC,** Aurora, Ill. [460]	O/A	27.0	29.9	20	0	20	0	5	25	0	30	0
461	435	**HIS CONSTRUCTORS INC.,** Indianapolis, Ind. [461]	O/C	26.9	44.3	0	0	60	0	0	0	20	20	0
462	507	**JOHNSON-DAVIS INC.,** Lantana, Fla.	U	26.8	28.5	0	0	0	20	80	0	0	0	0
463	**	**FINFROCK INDUSTRIES,** Apopka, Fla.	C	26.6	24.8	100	0	0	0	0	0	0	0	0
464	464	**BUESING CORP.,** Phoenix, Ariz.[464]	P/X	26.5	19.2	23	4	68	0	2	0	3	0	0
465	382	**TEXAS SCENIC CO.,** San Antonio, Texas [465]	O	26.5	28.7	0	0	0	0	0	0	0	0	0
466	387	**NABCO MECHANICAL & ELECTRICAL INC.,** Conway, Ark.	M/E	26.5	17.1	88	12	0	0	0	0	0	0	0
467	510	**SPACECON SPECIALTY CONTRACTORS LLC,** Colorado Springs, Colo. [467]	W	26.4	26.4	100	0	0	0	0	0	0	0	0
468	492	**ALL STATE CONSTRUCTION INC.,** Farmington, Conn. [468]	M	26.4	24.6	2	2	13	36	4	43	0	0	0
469	511	**SIERRA PACIFIC WEST INC.,** Vista, Calif.	X	26.4	19.0	75	0	0	0	0	0	25	0	0
470	494	**ASSOCIATED MECHANICAL CONTRACTORS INC.,** Shakopee, Minn.	M	26.3	34.5	100	0	0	0	0	0	0	0	0
471	462	**THE POOL CO. INC.,** Tacoma, Wash. [471]	O	26.2	30.1	100	0	0	0	0	0	0	0	0
472	438	**ACE ELECTRIC INC.,** Valdosta, Ga.	E	26.1	23.9	23	0	0	0	5	2	1	0	10
473	481	**O'ROURKE WRECKING CO.,** Cincinnati, Ohio	D	26.1	23.9	20	20	20	0	5	20	5	10	0
474	453	**GRIFFIN DEWATERING CORP.,** Houston, Texas[474]	O	26.0	26.0	12	0	20	25	15	20	8	0	0
475	436	**CANTERA CONCRETE CO. LLC,** Tulsa, Okla.	C	25.8	22.1	79	0	0	0	5	15	1	0	0
476	351	**AREA ERECTORS INC.,** Rockford, Ill.	ST	25.8	31.2	60	20	0	0	5	5	10	0	0
477	545	**BAMCO INC.,** Middlesex, N.J.	W	25.7	19.7	100	0	0	0	0	0	0	0	0
478	537	**W.B. GUIMARIN & CO.,** Columbia, S.C.	M	25.4	28.7	90	10	0	0	0	0	0	0	0
479	375	**JOSLIN CONSTRUCTION,** Porter, Texas	U/X	25.4	25.4	100	0	0	0	0	0	0	0	0
480	490	**JERRY THOMPSON & SONS PAINTING INC.,** San Rafael, Calif.	P	25.4	28.4	80	5	0	0	0	0	10	0	0
481	531	**AJAY GLASS & MIRROR CO. INC.,** Canandaigua, N.Y.	G	25.3	50.5	100	0	0	0	0	0	0	0	0
482	503	**SHELLEY ELECTRIC INC.,** Wichita, Kan.	E	25.3	28.6	10	10	0	10	30	30	10	0	0
483	**	**ACS SYSTEM ASSOCIATES,** Mt. Vernon, N.Y.	M	25.0	25.0	100	0	0	0	0	0	0	0	0
484	473	**W.D. MANOR MECHANICAL CONTRACTORS INC.,** Phoenix, Ariz.	M	25.0	35.0	0	15	0	0	0	0	0	0	0
485	482	**MIDWEST STEEL CO. INC.,** Houston, Texas	D	24.7	20.2	0	5	0	0	0	95	0	0	0
486	**	**RHP MECHANICAL SYSTEMS,** Reno, Nev.	M	24.7	18.0	40	30	0	0	0	30	0	0	0
487	491	**MARR SCAFFOLDING CO.,** Boston, Mass. [487]	O	24.4	16.3	0	0	0	0	0	0	0	0	0
488	**	**BECKSTROM ELECTRIC,** Purcellville, Va.	E	24.2	21.9	97	0	0	0	3	0	0	0	0
489	379	**DANNY'S CONSTRUCTION CO. INC.,** Shakopee, Minn.	ST	24.1	42.0	37	0	0	0	0	4	39	0	0
490	485	**CIRCLE B CONSTRUCTION,** Indianapolis, Ind. [490]	W	23.8	24.8	100	0	0	0	0	0	0	0	0
491	529	**GOODMAN DECORATING CO.,** Atlanta, Ga.	W/P	23.8	41.3	100	0	0	0	0	0	0	0	0
492	378	**NORTH AMERICAN DISMANTLING CORP.,** Lapeer, Mich.	D	23.7	31.0	20	50	15	0	0	10	0	5	0
493	560	**SERVICE PAINTING OF FLORIDA,** Fort Myers, Fla.	P	23.6	22.5	65	15	0	0	20	0	0	0	0
494	500	**SPECIALTY FINISHES INC.,** Atlanta, Ga.	P	23.4	25.5	100	0	0	0	0	0	0	0	0
495	542	**FISCHBACH & MOORE ELECTRIC GROUP LLC,** Boston, Mass.	E	23.2	15.0	30	0	0	0	0	0	47	0	0
496	469	**LONG PAINTING CO.,** Kent, Wash.	P	23.2	21.1	35	20	5	10	5	15	5	0	5
497	528	**INTEX ELECTRICAL CONTRACTORS INC.,** Forney, Texas [497]	E	23.2	9.9	100	0	0	0	0	0	0	0	0
498	499	**COMMERCIAL ROOFERS INC.,** Las Vegas, Nev.	R	23.1	19.9	100	0	0	0	0	0	0	0	0
499	441	**LELAND COLLIER ELECTRIC CO.,** Waco, Texas	E	23.1	34.8	100	0	0	0	0	0	0	0	0
500	533	**ATS DRILLING INC.,** Fort Worth, Texas	X	22.9	19.1	5	0	0	20	0	0	75	0	0

FOOTNOTES: **453** = PLUMBING; **455** = FIRE SUPPRESSION AND DETECTION SYSTEMS; **457** = MARINE; **459** = CLEAN-ROOM CONSTRUCTION; **460** = MECHANICAL INSULATION; **461** = ENVIRONMENTAL REMEDIATION; **464** = SOLAR POWER; **465** = THEATRICAL EQUIPMENT; **467** = DRYWALL AND INSULATION; **468** = GENERAL CONSTRUCTION; **471** = AQUATICS CONSTRUCTION; **474** = SPECIALTY CONSTRUCTION; **487** = ALL EXCEPT STEEL; **490** = FIREPROOFING; **497** = PLUMBING;

#360 **KOONTZ ELECTRIC** completed phase two of a solar microgrid project at Fort Hunter Liggett, Calif., one of six U.S. Army net-zero pilot installations.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
501	526	**GIROUX GLASS INC.,** Los Angeles, Calif.	G	22.8	NA	95	0	0	0	0	0	5	0	0
502	516	**MILLER DRUCK SPECIALTY CONTRACTING INC.,** New York, N.Y. 502	O	22.5	33.0	48	0	0	0	0	0	30	0	0
503	**	**SHARLEN ELECTRIC CO.,** Chicago, Ill.	E	22.5	31.3	68	3	0	0	0	10	0	15	5
504	514	**MIDWEST SERVICE GROUP,** St. Peters, Mo. 504	A/D	22.5	22.5	20	0	0	0	0	5	0	75	0
505	**	**WRIGLEY MECHANICAL INC.,** Fargo, N.D.	M	22.0	8.0	10	0	35	0	0	55	0	0	0
506	556	**OLD NORTH STATE MASONRY LLC,** Matthews, N.C.	MA	21.6	17.0	75	25	0	0	0	0	0	0	0
507	527	**PATRIOT ERECTORS INC.,** Dripping Springs, Texas	ST	21.6	17.4	80	20	0	0	0	0	0	0	0
508	**	**WINTER ENVIRONMENTAL, DIV. OF WINTER CONSTR. CO.,** Norcross, Ga.508	O/A	21.3	13.4	0	0	0	0	0	0	0	100	0
509	520	**CSE INC.,** Madison Heights, Va.	ST	21.2	19.0	35	15	10	0	0	35	5	0	0
510	**	**LEGACY MECHANICAL INC.,** Wheat Ridge, Colo.	M/SH	21.1	22.5	55	5	10	0	0	10	20	0	0
511	552	**PRISM RESPONSE INC.,** Export, Pa.	A	21.0	24.0	0	0	0	0	0	0	0	100	0
512	513	**VIDIMOS INC.,** East Chicago, Ind.	SH	21.0	21.0	0	25	15	0	0	60	0	0	0
513	517	**ALL-SOUTH SUBCONTRACTORS INC.,** Birmingham, Ala. 513	R/O	20.8	17.0	70	20	0	0	0	0	10	0	0
514	541	**GRAYDAZE CONTRACTING INC.,** Alpharetta, Ga.	P	20.7	21.3	67	13	9	0	11	0	0	0	0
515	508	**BUILDING SERVICE INC.,** Milwaukee, Wis.515	W/P	20.5	21.5	60	40	0	0	0	0	0	0	0
516	532	**DEMOLITION & ASBESTOS REMOVAL INC.,** Greensboro, N.C.	A/D	20.4	19.3	15	0	0	0	0	0	0	85	0
517	535	**FENTON,** Cincinnati, Ohio	ST/C	20.4	20.4	0	15	15	0	0	20	50	0	0
518	519	**PEOPLES ELECTRICAL CO. INC.,** St. Paul, Minn.	E	20.2	12.5	70	0	0	0	0	0	10	0	20
519	554	**WAYNE'S ROOFING INC.,** Sumner, Wash.	R	20.2	22.1	98	2	0	0	0	0	0	0	0
520	502	**EHRET INC.,** Belleville, Ill.	M/U	20.2	8.6	62	0	0	38	0	0	0	0	0
521	596	**MASONRY ARTS INC.,** Bessemer, Ala.	MA	20.1	5.5	95	0	0	0	0	5	0	0	0
522	583	**ROOFING SOLUTIONS,** Prairieville, La.	R	20.1	25.5	100	0	0	0	0	0	0	0	0
523	522	**JOHN J. SMITH MASONRY CO.,** St. Louis, Mo.	MA	20.1	20.1	81	0	12	0	0	0	0	0	7
524	548	**OHIO VALLEY ELECTRICAL SERVICES LLC,** Cincinnati, Ohio	E	20.0	17.5	60	20	0	0	0	20	0	0	0
525	570	**ADAMS & SMITH INC.,** Lindon, Utah	ST	19.9	12.3	45	0	0	0	0	0	55	0	0
526	399	**D.W. NICHOLSON CORP.,** Hayward, Calif. 526	M/E	19.9	33.8	10	15	0	0	10	15	50	0	0
527	**	**D&F INDUSTRIES INC.,** Pharr, Texas	M/E	19.5	10.4	100	0	0	0	0	0	0	0	0
528	**	**SHIELDS INC.,** Winston-Salem, N.C. 528	W	19.4	26.7	90	10	0	0	0	0	0	0	0
529	593	**AAC CONTRACTING INC.,** Rochester, N.Y. 529	A	19.3	21.9	100	0	0	0	0	0	0	0	0
530	504	**HARDROCK CONCRETE PLACEMENT CO. INC.,** Phoenix, Ariz.	C	19.3	21.6	100	0	0	0	0	0	0	0	0
531	**	**PYRAMID MASONRY CONTRACTORS INC.,** Decatur, Ga.	MA	19.2	17.2	72	17	5	0	0	0	6	0	0
532	524	**HOOVER CONSTRUCTION CO.,** Virginia, Minn. 532	O/X	19.0	19.0	0	0	1	0	0	79	20	0	0
533	587	**RAM ACOUSTICAL CORP.,** Beaver Falls, Pa.	W	19.0	22.7	100	0	0	0	0	0	0	0	0
534	590	**THE HOLBROOK CO. INC.,** Grand Prairie, Texas	X/D	18.6	21.4	73	6	0	0	0	9	12	0	0
535	572	**BEACON PIPING CO.,** Canton, Mass.	M	18.5	20.1	20	10	60	0	0	10	0	0	0
536	465	**WEIFIELD GROUP CONTRACTING,** Denver, Colo.	E	18.3	27.8	94	0	5	0	0	0	0	0	1
537	**	**THE WITMER GROUP,** Mount Joy, Pa. 537	MA	18.2	17.8	100	0	0	0	0	0	0	0	0
538	540	**HARGROVE ELECTRIC CO. INC.,** Dallas, Texas	E	18.2	16.5	50	15	0	0	0	20	0	0	15
539	**	**WOODLAND CONSTRUCTION CO. INC.,** Jupiter, Fla.	C	18.1	21.3	100	0	0	0	0	0	0	0	0
540	562	**RGB MECHANICAL CONTRACTORS INC.,** Jonesboro, Ark.	M/E/SH	18.0	16.2	85	10	0	0	0	5	0	0	0
541	362	**THOMARIOS,** Akron, Ohio 541	P	18.0	17.2	66	0	31	1	0	0	0	3	0
542	472	**DEL MONTE ELECTRIC,** Dublin, Calif.	E	18.0	18.0	70	0	30	0	0	0	0	0	0
543	521	**R. BAKER & SON ALL INDUSTRIAL SERVICES,** Red Bank, N.J.	D/A	18.0	18.0	4	10	10	10	10	42	10	2	2
544	**	**AMERICAN CONSTRUCTION CO. INC.,** Tacoma, Wash. 544	O	18.0	27.0	0	0	0	0	0	4	96	0	0
545	558	**COMPREHENSIVE ENERGY SERVICES INC.,** Longwood, Fla.	M	17.9	17.9	85	5	0	0	0	10	0	0	0
546	551	**BHW SHEET METAL CO.,** Jonesboro, Ga.	SH	17.8	11.9	0	0	0	0	0	0	0	0	0
547	**	**SPRAY SYSTEMS OF ARIZONA INC.,** Tempe, Ariz. 547	A/O	17.8	15.5	0	0	0	0	0	0	0	100	0
548	536	**PIEDMONT MECHANICAL INC.,** Spartanburg, S.C.	M	17.8	13.3	0	77	23	0	0	0	0	0	0
549	**	**ROADWAY ELECTRIC LLC,** Phoenix, Ariz. 549	E	17.7	9.0	0	0	0	0	0	0	100	0	0
550	557	**LOUISIANA CHEMICAL DISMANTLING CO.,** Kenner, La.	D	17.6	18.2	0	0	0	0	0	100	0	0	0

FOOTNOTES: 502 = MARBLE, TILE AND STONE; 504 = INSULATION AND FIREPROOFING; 508 = REMEDIATION; 513 = SPRAY-APPLIED FIREPROOFING AND LIGHTWEIGHT-CONCRETE ROOF DECKS; 515 = FLOORING; 526 = PIPING AND OVERHEAD DOOR; 528 = PLASTERING AND DRYWALL; 529 = FIREPROOFING, FIRE STOPPING, CLEANING, MISC.; 532 = HEAVY CIVIL; 537 = CAULKING AND WATERPROOFING; 541 = GENERAL CONTRACTING; 544 = DREDGING (48.2%), MARINE CONSTRUCTION (51.8%); 547 = MICROBIAL AND OTHER ENVIRONMENTAL REMEDIATION; 549 = ROADWAY SIGNING;

#464

BUESING CORP. is one of 15 Top 600 firms based in Phoenix, which, along with Houston, serves as the home of the most Top 600 firms.

RANK 2013	RANK 2012	FIRM	FIRM TYPE	2012 REVENUE ($ MIL) TOTAL REVENUE	2012 REVENUE ($ MIL) NEW CONTRACTS	MARKETS (% OF 2012 REVENUE) GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM.
551	553	**VULCAN PAINTERS INC.,** Bessemer, Ala.	P	17.5	15.5	1	4	27	0	67	1	0	0	0
552	484	**COASTAL ENVIRONMENTAL GROUP INC.,** Edgewood, N.Y. [552]	X/A	17.4	11.8	30	0	0	0	0	0	30	40	0
553	509	**KEARNEY ELECTRIC INC.,** Phoenix, Ariz.	E	17.4	9.5	35	25	0	0	0	0	0	0	40
554	547	**ARC ABATEMENT,** Waco, Texas	A	17.4	21.1	0	0	0	0	0	0	0	100	0
555	**	**ARCTIC SHEET METAL INC.,** Portland, Ore.	SH	17.3	16.9	70	30	0	0	0	0	0	0	0
556	458	**O.S. INTERIOR SYSTEMS INC.,** Houston, Texas	W	17.3	17.3	100	0	0	0	0	0	0	0	0
557	376	**ROTONDO WEIRICH ENTERPRISES INC.,** Lederach, Pa.	C	17.3	11.3	100	0	0	0	0	0	0	0	0
558	595	**ENVIRONMENTAL ASSURANCE CO. INC.,** Indianapolis, Ind.	A	17.3	18.4	0	0	0	0	0	0	0	100	0
559	550	**GROSS MECHANICAL CONTRACTORS INC.,** St. Louis, Mo.	M	17.2	18.1	0	25	0	0	0	75	0	0	0
560	468	**CENTURY MECHANICAL CONTRACTORS INC.,** Fort Worth, Texas	M	17.2	27.9	100	0	0	0	0	0	0	0	0
561	600	**LOS ANGELES AIR CONDITIONING INC.,** La Verne, Calif.	M	17.2	9.1	100	0	0	0	0	0	0	0	0
562	588	**QUALITY INTERIORS INC.,** Indianapolis, Ind.	W/P	17.2	20.3	85	0	0	0	0	15	0	0	0
563	567	**EARTH SERVICES & ABATEMENT (ESA) INC.,** Denver, Colo.	A	17.0	17.0	0	0	0	0	0	0	0	100	0
564	**	**GEORGE E. MASKER INC.,** Oakland, Calif.	P	17.0	25.4	85	5	0	0	0	0	10	0	0
565	555	**WHEELER ELECTRIC INC.,** Idaho Falls, Idaho	E	17.0	12.1	43	0	13	0	0	26	14	3	1
566	569	**BREAK THRU ENTERPRISES INC.,** Lombard, Ill.	D	16.9	19.7	100	0	0	0	0	0	0	0	0
567	581	**INTERSTATE ELECTRICAL CONTRACTORS INC.,** Wheat Ridge, Colo.	E	16.5	16.5	0	0	100	0	0	0	0	0	0
568	546	**COATINGS UNLIMITED INC.,** St. Louis, Mo.	P	16.5	8.8	0	20	20	25	0	10	25	0	0
569	477	**DEE BROWN INC.,** Dallas, Texas	MA	16.2	30.8	100	0	0	0	0	0	0	0	0
570	538	**INSULATION SPECIALTIES INC.,** Hopewell, Va. [570]	O/A	16.2	9.5	7	0	52	0	0	9	0	32	0
571	564	**APEX IMAGING SERVICES,** Pomona, Calif.	P/W	16.0	16.0	100	0	0	0	0	0	0	0	0
572	**	**ATLAS EXCAVATING INC.,** West Lafayette, Ind.	U/X	15.8	6.7	50	0	0	15	35	0	0	0	0
573	**	**MKB CONSTRUCTION INC.,** Phoenix, Ariz.[573]	W	15.8	17.3	99	0	0	0	0	0	0	1	0
574	**	**METAL-WELD SPECIALTIES INC.,** Peoria, Ariz.[574]	O/ST	15.5	15.7	100	0	0	0	0	0	0	0	0
575	**	**JABEZ CONSTRUCTION/ST FABRICATION,** Federal Way, Wash. [575]	ST	15.5	15.5	40	10	10	0	0	0	40	0	0
576	543	**IMS MASONRY INC.,** Lindon, Utah	MA	15.3	NA	99	0	0	0	0	1	0	0	0
577	**	**CONCRETE CUTTING & BREAKING CO.,** Grand Rapids, Mich.	D	15.3	15.3	5	5	0	5	5	20	60	0	0
578	**	**RKS PLUMBING & MECHANICAL INC.,** Phoenix, Ariz.	M	15.2	9.4	75	0	0	0	25	0	0	0	0
579	549	**HAMLIN ROOFING CO. INC.,** Garner, N.C.	R	15.1	14.4	100	0	0	0	0	0	0	0	0
580	598	**WW FOUNDATION DRILLING LTD.,** Houston, Texas [580]	X	15.0	21.0	5	0	0	0	0	0	95	0	0
581	563	**ABSCOPE ENVIRONMENTAL INC.,** Canastota, N.Y. [581]	O/A	15.0	9.0	15	10	25	0	0	20	5	25	0
582	523	**A & B MECHANICAL CONTRACTORS INC.,** Salt Lake City, Utah	M	14.8	13.3	100	0	0	0	0	0	0	0	0
583	**	**THE ROOF DEPOT LLC,** Atlanta, Ga.	R	14.7	20.0	100	0	0	0	0	0	0	0	0
584	574	**LAYDON INDUSTRIES LLC,** New Haven, Conn.	U/X	14.7	9.8	0	0	0	15	20	0	60	0	5
585	571	**INTERIOR TECHNOLOGY INC.,** Portland, Ore. [585]	O	14.6	13.5	85	0	0	0	0	15	0	0	0
586	**	**CENTERLINE UTILITIES INC.,** Palm City, Fla.	U	14.4	14.4	0	0	0	33	67	0	0	0	0
587	**	**DONALDSON TRADITIONAL INTERIORS,** Huntington Station, N.Y. [587]	W	14.3	11.8	95	0	0	0	0	0	5	0	0
588	544	**ENVIRONMENTAL HOLDINGS GROUP LLC,** Morrisville, N.C.	A	14.0	17.0	20	0	10	0	0	15	0	55	0
589	575	**L.M. SESSLER EXCAVATING & WRECKING INC.,** Waterloo, N.Y.	D	13.8	9.0	20	10	0	0	0	0	70	0	0
590	**	**SPECTRUM MECHANICAL & SERVICE CONTRACTORS LLC,** Gilbert, Ariz.	M	13.4	12.0	100	0	0	0	0	0	0	0	0
591	**	**CMW INC.,** Wichita, Kan.	M	13.2	14.5	82	4	0	0	6	8	0	0	0
592	580	**B&B ELECTRICAL CONTRACTORS INC.,** Iron Mountain, Mich.	E	13.0	16.0	2	0	5	0	0	90	0	0	0
593	576	**INTERNATIONAL ASBESTOS REMOVAL INC.,** Woodside, N.Y.	M/A	13.0	9.7	30	0	0	0	5	0	10	50	0
594	578	**IACOBONI SITE SPECIALISTS INC.,** Baltimore, Md. [594]	U/X	13.0	12.2	100	0	0	0	0	0	0	0	0
595	**	**BUILDERS PLUS INC.,** Boynton Beach, Fla. [595]	O	12.8	17.2	100	0	0	0	0	0	0	0	0
596	**	**GENERAL SHEET METAL WORKS INC.,** Clackamas, Ore.	M/SH	12.3	16.8	73	15	0	2	0	10	0	0	0
597	**	**HELICAL DRILLING INC.,** Braintree, Mass. [597]	O/X	12.3	12.0	80	0	5	5	0	0	5	0	5
598	561	**ALLSTATE TOWER INC.,** Henderson, Ky.	ST/X/D	12.2	13.1	0	0	25	0	0	25	0	0	50
599	**	**HEWITT YOUNG ELECTRIC LLC,** Rochester, N.Y.	E	12.0	17.0	75	5	0	5	0	5	5	0	5
600	**	**MID ATLANTIC MECHANICAL,** Broomall, Pa.	M	12.0	9.5	95	0	0	0	5	0	0	0	0

FOOTNOTES: **552** = TRANSPORTATION AND DISPOSAL, EMERGENCY RESPONSE; **570** = INSULATION AND SCAFFOLD; **573** = PLASTER; **574** = STEEL FABRICATION; **575** = GC; **580** = DRILL PIERS; **581** = SOIL REMEDIATION; **585** = DESIGN SOLUTIONS; FIRE, DAYLIGHTING, ACOUSTICS; **587** = PLASTER; **594** = PAVING; **595** = TILT UP; **597** = GROUND IMPROVEMENT AND GEOTECHNICAL CONDITIONING.

Where to find the Top 600

FIRM	RANK
A	
A & B Mechanical Contractors Inc.	582
A & R Mechanical Contractors Inc.	314
AAC Contracting Inc.	529
Abscope Environmental Inc.	581
A-C Electric Co.	329
Acco Engineered Systems Inc.	17
Ace Electric Inc.	472
Acousti Engineering Co. of FL	113
Acoustic Ceiling and Partition Co.	410
ACS System Associates	483
Action Electrical & Mechanical Contractors	373
Adams & Smith Inc.	525
AdvanceTEC LLC	459
Aevenia	287
J. F. Ahern Co.	78
Ajay Glass & Mirror Co. Inc.	481
Alakai Mechanical Corp.	272
Aldridge Electric Inc.	35
All State Construction Inc.	468
H. R. Allen Inc.	414
Alliance Glazing Technologies	411
All-South Subcontractors Inc.	513
Allstate Tower Inc.	598
Alterman	186
American Construction Co. Inc.	544
American Technologies Inc.	156
Apex Imaging Services	571
APG Electric Inc.	445
APi Group Inc.	5
Apollo Mechanical Contractors	77
ARC Abatement	554
Architectural Wall Systems Co.	317
Arctic Sheet Metal Inc.	555
Ardent Services LLC	120
Area Erectors Inc.	476
Ascher Brothers Co. Inc.	420
Aschinger Electric Co.	418
Associated Mechanical Contractors Inc.	446
Associated Mechanical Contractors Inc.	470
Atlas Excavating Inc.	572
ATS Drilling Inc.	500
Avalotis Corp.	316
AZCO Inc.	125
B	
B&B Electrical Contractors Inc.	592
Baker Concrete Construction Inc.	14
Baker Electric Inc.	244
Baker Group	201
Baker Roofing Co.	106
R. Baker & Son All Industrial Services	543
BakerTriangle	172
BAMCO Inc.	477
Barnes & Dodge Inc.	438
Barnhart Crane & Rigging Co.	45
Basden Steel Corp.	323
Bauer Foundation Corp.	266
Bayside Interiors Inc.	319
Beacon Piping Co.	535
Beard Construction Group LLC	389
The Beaver Excavating Co.	94
Beckstrom Electric	488
The Beldon Group	264
Bergelectric Corp.	24
Berger Engineering Co.	351
Berkel & Co. Contractors Inc.	87
Bermudez, Longo, Diaz-Masso LLC	149
Best Contracting Services Inc.	180
BHW Sheet Metal Co.	546
Bierlein	209
Bigge Crane and Rigging	105
Birdair Inc.	224
Frank M. Booth Inc.	347
E.S. Boulos Co.	196
Boyett Construction Inc.	417
Brand Energy & Infrastructure Services Inc.	4
Brandenburg Industrial Service Co.	85
Brandt	42
Break Thru Enterprises Inc.	566
Briggs Electric Inc.	458
Broadway Electric Inc.	399
The Brock Group	6
Dee Brown Inc.	569
Bruce & Merrilees Electric Co.	309
Bryant-Durham Electric Co. Inc.	352
Buckner Cos.	218
Buesing Corp.	464
Builders Plus Inc.	595
Building Service Inc.	515
Buist Electric	327
The Bulldog Group, Inc	372
Burns & Scalo Roofing Co. Inc.	404
C	
Cache Valley Electric Co.	60
CAID Industries Inc.	356
California Drywall Co.	226
John J. Campbell Roofing	426
J.C. Cannistraro LLC	116
Cannon & Wendt Electric Co. Inc.	324
Cantera Concrete Co. LLC	475
Capform Inc.	132
Albin Carlson & Co.	364
Casey Industrial	258
Castle Contracting LLC	429
CEC Electrical Inc.	306
Ceco Construction Group	40
Centerline Utilities Inc.	586
CentiMark Corp.	22
Central Ceilings Inc.	406
CMW Inc.	591
Century Concrete	280
Century Mechanical Contractors Inc.	560
Century Steel Erectors	369
Chapel Electric Co. LLC	141
Cherry Cos.	207
W.A. Chester LLC	198
Circle B Construction	490
The Circle Group	412
Clean Earth Inc.	153
Cleveland Cement Contractors Inc.	278
Cleveland Electric Co.	157
Coastal Environmental Group Inc.	552
The Coastal Group	134
Coatings Unlimited Inc.	568
Cochran Inc.	162
Coffman Excavation Inc.	366
Leland Collier Electric Co.	499
Collins Electrical Co. Inc.	187
Comfort Systems USA Inc.	7
Commercial Roofers Inc.	498
Commonwealth Electric Co. of the Midwest	210
ComNet Communications LLC	253
Comprehensive Energy Services Inc.	545
Concrete Cutting & Breaking Co.	577
Condon-Johnson & Associates	208
Concrete Strategies LLC	216
Concrete Structures of the Midwest Inc.	383
Continental Electrical Construction Co.	168
Dee Cramer Inc.	393
Critchfield Mechanical Inc.	96
Crockett Facilities Services	456
Crown Corr Inc.	184
Crowther Roofing & Sheet Metal of FL Inc.	379
CSE Inc.	509
CSI Electrical Contractors Inc.	165
Cullum Mechanical Construction Inc.	400
Cummings Electrical	121
Cupertino Electric Inc.	19
D	
D&F Industries Inc.	527
Daley's Drywall	308
Dalmatian Fire Inc.	381
John W. Danforth Co.	99
Danny's Construction Co. Inc.	489
M.C. Dean Inc.	18
Del Monte Electric	542
A.C. Dellovade Inc.	248
Delta Diversified Enterprises Inc.	173
Demolition & Asbestos Removal Inc.	516
J Derenzo Co.	212
Desert Mechanical Inc.	416
Design Electric Inc.	408
DGC Capital Contracting	332
The DiGesare Group	362
Diversified Utility Services Inc.	246
Donaldson Traditional Interiors	587
Douglass Colony Group	294
Drill Tech Drilling & Shoring Inc.	262
DS&D	346
Ducci Electrical Contractors Inc.	206
E.M. Duggan Inc.	161
Dunbar Mechanical Inc.	233
Dunkin & Bush Inc.	348
Durr Heavy Construction	382
Durr Mechanical Construction Inc.	174
DynaTen Corp.	256
E	
E Light Electric Services Inc.	358
Earth Services & Abatement (ESA) Inc.	563
EAS Contracting LP	447
Edgerton Contractors Inc.	295
Egan Co.	82
Ehret Inc.	520
E-J Electric Installation Co.	43
ElDeCo Inc.	336
Electrical Construction Co.	103
Davis H. Elliot Co. Inc.	70
EMCOR Group Inc.	1
Enclos	95
Energy Services Holding LLC	44
Enterprise Properties Inc.	312
Environmental Assurance Co. Inc.	558
Environmental Holdings Group LLC	588
Environmental Remediation Services Inc.	370
ERMCO Inc.	150
Ershigs Inc.	304
Evans Roofing Co. Inc.	449
EverGreene Architectural Arts Inc.	442
F	
Faith Technologies Inc.	59
The Farfield Co.	269
Faulconer Construction Co. Inc.	249
Fenton	517
FERGUSON	349
Feyen Zylstra LLC	355
Finfrock Industries	463
Fischbach & Moore Electric Group LLC	495
Fisk Electric Co.	58
Flagger Force Traffic Control Services LLC	409
Fly & Form Inc.	413

Where to find the Top 600

FIRM	RANK
Foundation Constructors Inc.	219
Fountain Construction Co. Inc.	394
Freestate Electrical Service Co.	144
Fresh Meadow Mechanical Corp.	169
Frischhertz Electric Co. Inc.	344
Furmanite Corp.	38
G	
Gaines and Co.	402
Thomas G. Gallagher Inc.	252
Gamma Windows and Walls International Inc.	392
Gardner Zemke Co.	450
Gate Precast Co.	142
Gaylor Inc.	128
General Sheet Metal Works Inc.	596
Geo-Solutions Inc.	203
Gerdau Reinforcing Steel (Pacific Coast Steel)	50
Gill-Simpson Inc.	146
Giroux Glass Inc.	501
Richard Goettle Inc.	240
Goodman Decorating Co.	491
Goyette Mechanical Co.	421
Graydaze Contracting Inc.	514
Grazzini Brothers & Co.	444
Great Lakes Plumbing & Heating Co.	282
John E. Green Co.	47
Greenberry Industrial	93
Greenstar Services Corp.	15
Greenwood Industries Inc.	313
Gregg Electric Inc.	451
Gregory Electric Co. Inc.	338
Gribbins Insulation Co. Inc.	371
Griffin Dewatering Corp.	474
D.H. Griffin Wrecking Co. Inc.	107
Wayne J. Griffin Electric Inc.	46
Gross Mechanical Contractors Inc.	559
Group Builders Inc.	350
Grunau Co.	188
GSL Electric	263
Guarantee Electrical Co.	130
W.B. Guimarin & Co.	478
H	
HACI Mechanical Contractors Inc.	339
Haley-Greer Inc.	397
Hamlin Roofing Co. Inc.	579
Harder Mechanical Contractors Inc.	32
Hardrock Concrete Placement Co. Inc.	530
Hardy Corp.	320
Hargrove Electric Co. Inc.	538
Harmon Inc.	92
Harris Cos.	69
Hartman Walsh Industrial	419
Hatzel & Buehler Inc.	74
Hayward Baker Inc. (a Keller Co.)	23
Edwin L. Heim Co.	254
Helical Drilling Inc.	597
Helix Electric Inc.	36
Heller Electric Co. Inc.	448
J.B. Henderson Construction Co. Inc.	230
Henkels & McCoy Inc.	8
HEPACO LLC	325
Hermanson Co. LLP	265
Hewitt Young Electric LLC	599
The Hill Group	67
HIS Constructors Inc.	461
The Holbrook Co. Inc.	534
Holland Roofing	255
Hoover Construction Co.	532
Hunt Electric Corp.	62
Hussung Mechanical Contractors Inc.	204
I	
Iacoboni Site Specialists Inc.	594
icon Mechanical Construction & Engineering LLC	387
IHP Industrial Inc.	430
IMCOR - Interstate Mechanical Corp.	310
IMS Masonry Inc.	576
Independence Excavating Inc.	167
Inglett & Stubbs LLC	136
Insulation Specialties Inc.	570
Integrated Electrical Services Inc.	25
Interior Technology Inc.	585
International Asbestos Removal Inc.	593
International Chimney Corp.	403
Interstate Electrical Contractors Inc.	567
Interstates Cos.	166
Intex Electrical Contractors Inc.	497
Intren Inc.	90
Irex Contracting Group	76
ISC	75
ISEC Inc.	61
Ivey Mechanical Co.	131
J	
J & S Mechanical Contractors Inc.	345
Jabez Construction/ST Fabrication	575
Charles E. Jarrell Contracting Inc.	286
JMEG LP	127
Johnson & Jordan Inc.	359
Johnson-Davis Inc.	462
Joslin Construction	479
B. Frank Joy	440
K	
K2 Industrial Services Inc.	111
Kalkreuth Roofing & Sheet Metal Inc.	193
Karas & Karas Glass Co. Inc.	321
Kearney Electric Inc.	553
JH Kelly LLC	52
Kelso-Burnett Co.	235
KenMor Electric Co. LP	405
Kent Cos.	236
KHS&S Contractors	56
Kimmins Contracting Corp.	337
Kinetic Holdings GmbH	63
King of Texas Roofing Co. LP	441
Koontz Electric Co. Inc.	360
Kovach Inc.	390
KPost Co.	377
KSW Mechanical Services Inc.	191
L	
L.P.R. Construction Co.	237
Lake Erie Electric Cos.	158
Largo Concrete Inc.	124
Latite Roofing & Sheet Metal Co.	307
Laydon Industries LLC	584
Lee Co.	164
Legacy Mechanical Inc.	510
Dorvin D. Leis Co. Inc.	189
Letsos Co.	175
Limbach Facility Services LLC	48
Linder and Associates Inc.	427
CA Lindman Cos.	380
Long Painting Co.	496
Los Angeles Air Conditioning Inc.	561
Louisiana Chemical Dismantling Co.	550
Ludvik Electric Co.	123
Luse Thermal Technologies LLC	460
LVI Services Inc.	28
M	
M&D Mechanical Contractors Inc.	415
Magnus Pacific Corp.	270
Malcolm Drilling Co. Inc.	71
Manafort Brothers Inc.	91
B.T. Mancini Co. Inc.	298
W.D. Manor Mechanical Contractors Inc.	484
Marina Landscape Inc.	271
Markham Contracting Co. Inc.	361
Marr Scaffolding Co.	487
George E. Masker Inc.	564
Masonry Arts Inc.	521
MasTec Inc.	3
Matco Electric Corp.	217
Mayers Electric Co. Inc.	428
MBR Construction Services Inc.	315
McCarl's Inc.	122
G.M. McCrossin Inc.	239
McDade-Woodcock Inc.	331
O.C. McDonald Co. Inc.	435
McGee Brothers Co. Inc.	275
McHugh Concrete Construction	148
McKenney's Inc.	73
McKinney Drilling Co.	129
McKinstry	20
MCM Management Corp.	179
MDU Construction Services Group Inc.	11
Mechanical Inc.	145
Meisner Electric Inc.	367
Adrian L. Merton Inc.	439
Metal-Weld Specialties Inc.	574
Mid Atlantic Mechanical	600
Midasco LLC	281
Mid-City Electric Co.	330
Midstate Mechanical Inc.	242
Midwest Service Group	504
Midwest Steel Co. Inc.	485
Midwest Steel Inc.	104
Miller Bonded Inc.	384
Miller Druck Specialty Contracting Inc.	502
Miller Electric Co.	51
Miller Insulation Co. Inc.	284
Miller Pipeline Corp.	41
MKB Construction Inc.	573
MMC Contractors	57
MMR Group Inc.	16
Mobley Industrial Services Inc.	213
Mona Electric Group Inc.	183
R.T. Moore Co. Inc.	401
Rex Moore Electrical Contractors & Engrs.	194
Morrow-Meadows Corp.	37
Morse Electric	114
Motor City Electric Co.	88
Murphy Co. Mechanical Contractors & Engineers	68
Murray Co. Mechanical Contractors	81
Muth Electric Inc.	243
MYR Group Inc.	10
N	
Nabco Mechanical & Electrical Inc.	466
NASDI LLC	170
Nashville Machine Co. Inc.	245
National Construction Enterprises Inc.	185
National Enclosure Co. LLC	342
National Steel City LLC	279
Nations Roof LLC	181
NCM	72
Network Infrastructure Inc.	374
New River Electrical Corp.	108
Newkirk Electric	223
The Newtron Group LLC	27
D.W. Nicholson Corp.	526
Nooter Construction Co.	29
North American Dismantling Corp.	492
Northeast Remsco Construction Inc.	154
Northland Concrete & Masonry Co. LLC	318

Where to find the Top 600

FIRM	RANK
O	
O.S. Interior Systems Inc.	556
O'Connell Electric Co. Inc.	147
Ohio Valley Electrical Services LLC	524
Oil Capital Electric	197
Oklahoma Electrical Supply Co.	267
Old North State Masonry LLC	506
Omega Demolition Corp.	391
Orndorff & Spaid Inc.	407
O'Rourke Wrecking Co.	473
P	
P1 Group Inc.	100
Pacific Rim Mechanical Contractors Inc.	151
PAL Environmental Services	225
Panelized Structures Inc.	335
Parsons Electric	98
Patriot Erectors Inc.	507
PayneCrest Electric	222
Penhall Co.	80
T.B. Penick & Sons Inc.	178
John A. Penney Co. Inc.	340
Peoples Electrical Co. Inc.	518
Performance Contracting Group Inc.	13
PerLectric Inc.	376
Philips Bros. Electrical Contractors Inc.	354
PIC Group Inc.	261
Piedmont Mechanical Inc.	548
Pierce Associates Inc.	220
The PIPCO Cos. Ltd.	334
Piping & Equipment Co. Inc.	303
Pittsburg Tank and Tower Co. Inc.	395
Plateau Excavation Inc.	177
The Pool Co. Inc.	471
Port Morris Tile & Marble Corp.	247
Power Piping Co.	454
Poynter Sheet Metal	305
Precision Concrete Construction Inc.	293
Precision Environmental Co.	333
Precision Walls Inc.	159
Premier Electrical Corp.	341
Prism Electric Inc.	190
Prism Response Inc.	511
Pyramid Masonry Contractors Inc.	531
Q	
Quality Interiors Inc.	562
Quanta Services Inc.	2
Quinco Electrical Inc.	89
R	
Rachel Contracting Inc.	268
RAM Acoustical Corp.	533
J. Ranck Electric Inc.	238
W.A. Rasic Construction Co. Inc.	163
The Raymond Group	176
Ready Electric Co. Inc.	357
Redwood Electric Group Inc.	53
A.O. Reed & Co.	155
Remedial Construction Services LP	126
RGB Mechanical Contractors Inc.	540
RHP Mechanical Systems	486
RK Mechanical Inc.	109
RKS Plumbing & Mechanical Inc.	578
Roadway Electric LLC	549
The Roberts Co.	115
Rogers Electric	143
The Roof Depot LLC	583
Roof Diagnostics Solar	431
Roofing Solutions	522
Rosendin Electric	12
Rotondo Weirich Enterprises Inc.	557
Ruttura & Sons Construction Co. Inc.	227
Ryan Inc. Central	214
S	
S&F Concrete Contractors Inc.	133
Sachs Electric Co.	66
Safway Group	9
Saratoga Roofing & Construction	437
Sarens North America	353
Sargent Electric Co.	79
Sauer Holdings Inc.	137
Brent Scarbrough & Co.	290
Schlouch Inc.	343
Schreiber Roofing	299
Schuff International Inc.	26
SDB Inc.	274
Seedorff Masonry Inc.	375
Seretta Construction Inc.	368
Service Painting of Florida	493
L.M. Sessler Excavating & Wrecking Inc.	589
Shaft Drillers International LLC	64
Shapiro & Duncan Inc.	205
Sharlen Electric Co.	503
Shaw Electric Co.	301
Shelley Electric Inc.	482
Shields Inc.	528
The Shockey Precast Group	300
Shoreline Foundation Inc.	457
Sierra Detention Systems Inc.	398
Sierra Pacific West Inc.	469
SME Steel Contractors Inc.	84
John J. Smith Masonry Co.	523
Southern Contracting Co.	365
Southland Industries	33
Sowles Co.	386
Spacecon Specialty Contractors LLC	467
Specialty Finishes Inc.	494
Spectrum Mechanical & Service Contractors LLC	590
Spray Systems of Arizona Inc.	547
Sprig Electric	118
Standard Drywall Inc.	119
Stark Excavating Inc.	199
The State Group	55
SteelFab Inc.	39
Steiny and Co. Inc.	232
Structural Group	34
Sullivan & McLaughlin Cos. Inc.	138
Sun Valley Masonry Inc.	452
Suntec Concrete Inc.	140
Sunwest Electric Inc.	385
Superior Air Handling	311
Superior Gunite	251
Superior Rigging & Erecting Co. Inc.	443
Sure Steel Inc.	283
Swanson & Youngdale Inc.	388
H.T. Sweeney & Son Inc.	436
Systems Contracting Corp.	328
T	
T.A.S. Commercial Concrete Construction LLC	110
Tarlton and Son Inc.	432
Taylor Electric Inc.	326
TDIndustries	30
Team Fishel	49
Techno Coatings Inc.	291
Tecta America Corp.	31
TEC Industrial	241
Terra Millennium Corp.	65
Texas Scenic Co.	465
Thomarios	541
Thomas Co. Inc.	322
Thomas Industrial Coatings Inc.	296
FD Thomas Inc.	302
Thompson Electric Co.	378
Jerry Thompson & Sons Painting Inc.	480
Thorne Associates Inc.	424
Titan Contracting/Horn Industrial Services	117
W.G. Tomko Inc.	211
TOPCOR Cos. LLC	231
Total Facility Solutions	112
Tower Glass Inc.	288
Traffic Control Devices Inc.	277
Tri City Electric Co. of Iowa	215
Tri-City Electrical Contractors Inc.	192
The Tri-M Group LLC	229
Tri-State Drilling Inc.	276
Truesdell Corp.	425
The Truland Group Inc.	21
U	
U.S. Engineering Co.	54
United Forming Inc.	292
United Group Services	259
United Riggers & Erectors Inc.	422
Universal Builders Supply Inc.	234
University Mechanical Contractors Inc.	195
Utility Contractors Inc. (UCI)	297
V	
Van Ert Electric Co. Inc.	260
Vaughn Industries LLC	152
VEC Inc.	182
Vee-Jay Cement Contracting Co. Inc.	221
Veit & Co. Inc.	102
Vellutini Corp. dba Royal Electric Co.	396
Vidimos Inc.	512
VSC Fire & Security Inc.	171
Vulcan Painters Inc.	551
W	
W & W Glass LLC	200
E.S. Wagner Co.	135
Waldrop Mechanical Services	453
Walker Engineering Inc.	86
Walters & Wolf	83
C.P. Ward Inc.	433
R.W. Warner Inc.	257
Wayne Automatic Fire Sprinklers Inc.	289
Wayne Brothers Inc.	250
Wayne's Roofing Inc.	519
Weifield Group Contracting	536
West Valley Construction Co. Inc.	202
Western Construction Group	101
Wheeler Electric Inc.	565
White Electrical Construction Co.	363
TJ Wies Contracting Inc.	423
The Williams Group	160
Wilson Electric Services Corp.	228
Winter Environmental, div. of Winter Constr. Co.	508
The Witmer Group	537
Wolverine Fire Protection Co.	455
Woodland Construction Co. Inc.	539
Worth & Co. Inc.	139
Wrigley Mechanical Inc.	505
WW Foundation Drilling Ltd.	580
Wyatt Inc.	273
Y	
Yearout Mechanical Inc.	285
Young Plumbing & Heating	434
YTG LLC	97